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# **SIR ROYALTY INCOME FUND**

## **MANAGEMENT'S DISCUSSION AND ANALYSIS**

**FOR THE YEAR ENDED DECEMBER 31, 2009**

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**TABLE OF CONTENTS**

|  | <b>Page</b> |
|--|-------------|
| Executive Summary  | 3           |
| Overview and Business of the Fund                          | 5           |
| Overview and Business of SIR and the Partnership           | 6           |
| Seasonality  | 7           |
| Selected Consolidated Financial Information                | 7           |
| Financial Highlights                                       | 8           |
| Summary of Quarterly Financial Information                 | 9           |
| Distributable Cash   | 10          |
| Balance Sheet  | 11          |
| Results of Operations – Fund                               | 12          |
| Pooled Revenue   | 12          |
| Liquidity and Capital Resources                            | 13          |
| Controls and Procedures                                    | 14          |
| Off-Balance Sheet Arrangements                             | 15          |
| Transactions with Related Parties                          | 15          |
| Critical Accounting Estimates                              | 16          |
| Changes in Accounting Policies, Including Initial Adoption | 16          |
| Recently Issued Accounting Standards                       | 16          |
| Financial Instruments and Other Instruments                | 17          |
| Disclosure of Outstanding Unit Data                        | 17          |
| Risks and Uncertainties                                    | 17          |
| Outlook  | 18          |
| Forward Looking Information                                | 20          |

**SIR ROYALTY INCOME FUND**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**(For the 12-month period ended December 31, 2009)**

**Executive Summary**

Highlights for the 3-month period ended December 31, 2009 ("Q4") and 12-month period ended December 31, 2009 ("YTD") for SIR Royalty Income Fund (the "Fund") include:

- Net earnings of the Fund were \$1.8 million and \$7.3 million for Q4 and YTD 2009, respectively as compared to \$1.8 million and \$7.5 million for Q4 and YTD 2008, respectively. Net earnings per Fund Unit were \$0.34 and \$1.35 for Q4 and YTD 2009, respectively and \$0.33 and \$1.40 for Q4 and YTD 2008, respectively.
- Distributable cash<sup>(1)</sup> per Fund Unit, both on a basic and diluted basis decreased to \$0.32 for Q4 2009 from \$0.33 for Q4 2008 and decreased to \$1.33 for YTD 2009 from \$1.40 for YTD 2008.
- The payout ratio<sup>(1)</sup> increased to 108.3% and 103.6% in Q4 and YTD 2009, respectively from 103.6% and 96.8% in Q4 and YTD 2008, respectively. The payout ratio since the Fund's inception up to and including Q4 2009 is 98.5%.
- Pooled Revenue increased by 15.0% in Q4 2009 to \$50.5 million, from \$43.9 million in Q4 2008. YTD Pooled Revenue increased 10.9% to \$194.1 million from \$175.0 million in the same period last year.
- The overall decline in same store sales<sup>(2)</sup> ("SSS<sup>(2)</sup>") for the Royalty Pooled Restaurants was 1.4% for Q4 and 5.7% YTD 2009, respectively.
- Jack Astor's® had same store sales growth<sup>(2)</sup> ("SSSG<sup>(2)</sup>") of 0.4% for Q4 and a decline in SSS<sup>(2)</sup> of 3.1% for YTD. The other operating segments had declines as follows: Canyon Creek® declined 5.0% for Q4 and 10.5% YTD, Alice Fazooli's® declined 0.7% for Q4 and 6.9% YTD and the Signature Restaurants declined 6.8% for Q4 and 13.7% YTD, respectively.
- Management believes that the weaker economic conditions experienced during 2009 are the primary driver of the year-over-year SSS<sup>(2)</sup> declines. Management believes that restaurants with a higher average cheque, such as Alice Fazooli's, Canyon Creek and the downtown Toronto Signature Restaurants tend to experience a greater decline in sales volumes during economic downturns. Jack Astor's, which accounts for approximately 69% of Pooled Revenue has been affected, but to a lesser extent than the other concepts and it is believed that it is due to its somewhat lower average cheque.
- On January 1, 2009, the five new Jack Astor's restaurants and one Canyon Creek restaurant that opened in 2008 were added to Royalty Pooled Restaurants. The revenues of these six restaurants exceeded 80% of their Initial Adjustment's estimated revenue and as a result, a Conversion Distribution of \$0.3 million was declared in December 2009 and paid in January 2010 and on January 1, 2010, SIR converted 243,909 Class B GP Units of the Partnership into 243,909 Class A GP Units of the Partnership.
- SIR has secured sites for three additional new restaurants: one with an expected opening in 2010 and two with expected openings in 2011.
- On November 13, 2009, SIR announced that it entered into a new credit agreement; see the Liquidity and Capital Resources section.
- While SIR is not owned by the Fund, the Fund is economically dependent upon SIR. SIR files its unaudited interim and audited annual consolidated financial statements and Management's Discussion and Analysis ("MD&A") on SEDAR under the Fund's listing named "Other". SIR's Q1 unaudited consolidated financial statements and MD&A are listed having a filing date of December 21, 2009.

(1) Distributable cash and payout ratio are non-GAAP financial measures and do not have a standardized meaning prescribed by GAAP. However, the Fund believes that distributable cash and the payout ratio are useful measures as they provide investors with an indication of cash available for distribution. The Fund's method of calculating distributable cash and the payout ratio may differ from that of other issuers and, accordingly, distributable cash and the payout ratio may not be comparable to measures used by other issuers. Investors are cautioned that distributable cash and the payout ratio should not be construed as an alternative to the statement of cash flows as a measure of liquidity and cash flows of the Fund. The payout ratio is calculated as cash distributed for the period as a percentage of the distributable cash for the period. Distributable cash represents the amount of money which the Fund expects to have available for distribution to Unitholders of the Fund, and is calculated as cash provided by operating activities of the Fund, adjusted for the net change in non-cash working capital items.

(2) Same store sales ("SSS") and same store sales growth ("SSSG") are non-GAAP financial measures that do not have standardized meanings prescribed by GAAP. However, the Fund believes that SSS and SSSG are useful measures and provide investors with an indication of the change in year-over-year sales. The Fund's method of calculating SSS and SSSG may differ from those of other issuers and, accordingly, SSS and SSSG may not be comparable to measures used by other issuers. SSS includes revenue from all SIR Restaurants included in Pooled Revenue except for Brasserie Frisco®, the Jack Astor's and Canyon Creek restaurants located near the Toronto Pearson International Airport, the Jack Astor's located at the corner of Yonge and Dundas Streets, on John Street, near the corner of Don Mills Road and Lawrence Avenue and at the corner of Yonge and Bloor Streets, all located in Toronto, Ontario as these locations were not open for the entire comparable periods in fiscal 2009 and fiscal 2008. The US restaurant is not part of SSS.

***Same Store Sales***<sup>(2)</sup>

(unaudited)

SIR reported to the Fund that SSS<sup>(2)</sup> have declined by 1.4% for Q4 and 5.7% for YTD 2009 (please see the table below). Management believes that the weaker economic conditions experienced in 2009 are the primary driver of the decline in SSS<sup>(2)</sup> and that Jack Astor's somewhat lower average cheque has contributed to reducing the impact of the economy and consumer confidence on Jack Astor's revenue in 2009. Management believes that restaurants with higher average cheques such as Alice Fazooli's, Canyon Creek and the downtown Toronto Signature Restaurants tend to experience a greater decline in sales volumes during economic downturns. However, there were some positive signs in the fourth quarter of 2009 as Jack Astor's posted 0.4% SSSG<sup>(2)</sup> and declines in each of the other concepts experienced their lowest declines of the year. During 2009, sales in the full service restaurant industry declined. During 2010, the Canadian Restaurant and Foodservices Association is projecting a modest increase in sales.

SSSG<sup>(2)</sup> and declines in SSS<sup>(2)</sup> by operating segment are summarized in the following table.

| <b>SSSG<sup>(2)</sup> for the Royalty Pooled Restaurants</b> | <b>3-month period ended December 31, 2009</b> | <b>3-month period ended December 31, 2008</b> | <b>12-month period ended December 31, 2009</b> | <b>12-month period ended December 31, 2008</b> |
|--|---|---|--|--|
|  | (unaudited)                                   |   |  |  |
| Jack Astor's   | 0.4%  | 2.3%  | (3.1%)   | 3.6%   |
| Canyon Creek   | (5.0%)  | (4.9%)  | (10.5%)  | (0.4%)   |
| Alice Fazooli's  | (0.7%)  | (6.1%)  | (6.9%)   | 2.0%   |
| Signature Restaurants  | (6.8%)  | (13.9%)                                       | (13.7%)  | (0.6%)   |
| <b>Overall SSSG<sup>(2)</sup></b>                            | <b>(1.4%)</b>                                 | <b>(2.1%)</b>                                 | <b>(5.7%)</b>                                  | <b>2.3%</b>                                    |

As a result of the economic conditions in 2009 and the resulting declines in SSS<sup>(2)</sup>, SIR has taken certain cost savings and cash preservation strategies, including the previously announced slowing of growth plans. SIR has advised the Fund that it intends to continue to focus on sustaining and growing restaurant sales and profits while managing costs in light of the current economic conditions in Canada.

***Restaurant Renovations and Advertising***

During the last six years, SIR has made significant investments in both new and existing restaurants. All but two of SIR's 45 restaurants have either been newly constructed or renovated within the past five years. This leaves SIR well positioned with modern and relevant concepts, which Management believes will help position SIR to work through the current economic downturn.

During Q4 of 2007, renovations were completed at Soul of the Vine® in order to introduce an innovative bakery concept, Petit Four™, which targets the lucrative catering and take-out markets in the downtown Toronto core. Petit Four replaced the take-out portion of Soul of the Vine. In Q1 2008, renovations were completed in the remaining portion of Soul of the Vine, converting it into FOUR™ restaurant. FOUR opened on February 27, 2008 and is a new healthy upscale restaurant focusing on guilt-free dining with each dish having less than 650 calories. Neither FOUR nor Petit Four were treated as New Restaurants under the License and Royalty Agreement. The revenues of Petit Four and FOUR were added to Pooled Revenue from their dates of opening and SIR did not convert any Class B GP Units into Class A GP Units of the SIR Royalty Limited Partnership (the "Partnership") in exchange for these additional revenue streams.

During Q3 2008, SIR closed the Jack Astor's near the Square One shopping mall in Mississauga, Ontario for two days, to make exterior and audio visual updates and modifications to the bar and lobby area.

In Q4 2008, SIR closed the Alice Fazooli's near the Square One shopping mall in Mississauga, Ontario for 10 days to complete a repositioning and renovation. The intent of the changes to Alice Fazooli's was to broaden its market penetration, similar to the previously completed evolutions of the Jack Astor's (2004 through 2007). Management is encouraged by the performance of this renovation and repositioning, and believes that many of its elements have applicability across some of the other Alice Fazooli's restaurants.

(2) See footnote (2) on page 3

As a result of the economic conditions, in Q1 2009, SIR shifted some of its marketing focus to individual restaurant initiatives. However, during Q2 2009, SIR launched its exciting advertising campaign, "Get Fresh" for Jack Astor's. The campaign, which ran during Q2 and Q3 2009, included direct mail, radio and television banner advertisements supporting Jack Astor's key markets. During Q3 2009, SIR advised the Fund that it would be returning to its regular advertising initiatives including mobile phone applications, print, television, on-line, and radio advertising. SIR launched a 4-week media campaign for Canyon Creek that included print, television, on-line and radio advertisements. In Q4, SIR focused on gift card advertising initiatives, starting with a bonus program, followed by consumer awareness initiatives, including targeted direct mail, on-line advertising and television advertising.

### ***New and Closed Restaurants***

In Q2 2008, a Jack Astor's and a Canyon Creek restaurant were opened on April 7 and April 8, 2008, respectively, near the Toronto Pearson International Airport and a Jack Astor's was opened at the corner of Yonge and Dundas Streets in Toronto, Ontario, on May 5, 2008. In Q3 2008, on July 7, 2008, a Jack Astor's was opened in the former Brasserie Frisco location on John Street in Toronto, Ontario, in the heart of the entertainment district. In Q4 2008, on October 6, 2008, a Jack Astor's was opened near the corner of Don Mills Road and Lawrence Ave in Toronto, Ontario in a "lifestyle mall" where a former Jack Astor's restaurant existed. This former Jack Astor's was closed in fiscal 2006 and removed from Royalty Pooled Restaurants effective January 1, 2007. Also, on October 31, 2008, a Jack Astor's was opened at the corner of Yonge and Bloor Streets in Toronto, Ontario. These six restaurants were added to Royalty Pooled Restaurants effective January 1, 2009 as New Additional Restaurants. No new restaurants were opened or existing restaurants were closed in 2009.

SIR has secured three new sites for SIR restaurants. A Jack Astor's in Boisbriand, Quebec is estimated to open in fiscal 2010. Two new restaurants at the corner of Yonge and Gerrard Streets in Toronto, Ontario are estimated to open in fiscal 2011. SIR Management continues to monitor economic conditions and consumer confidence. Based on its assessment of these conditions, the timing of restaurant construction and opening schedules will be reviewed regularly by SIR Management and adjusted as necessary.

### ***Distributions***

Distributions to Unitholders are intended to be made monthly in arrears based on distributable cash<sup>(1)</sup> and cash redemptions of Fund Units and subject to the Fund retaining such reasonable working capital and other reserves as may be considered appropriate by the Trustees of the Fund. It is the Fund's intention to pay even distributions, and if possible, allow the Fund to maintain consistent monthly distributions to Unitholders. The Fund intends to make monthly distributions of its available distributable cash<sup>(1)</sup> to the extent possible and has paid its expected monthly cash distribution of \$0.10 per Unit per month, or more, since inception. The annualized distribution for 2009 was \$1.38 per Unit. Please refer to the chart on page 11 for a summary of monthly distributions since inception.

The payout ratio<sup>(1)</sup> of cash distributed to distributable cash<sup>(1)</sup> is intended to average 100% per annum over the longer term. Since the Fund pays even monthly distributions when its underlying cash flow from the Partnership is subject to seasonal fluctuations (as experienced by SIR), there are times during the year when the payout ratio<sup>(1)</sup> may exceed or could be lower than 100%. The payout ratio<sup>(1)</sup> in Q4 2009 was 108.3% compared to 103.6% in Q4 2008 and was 103.6% in YTD 2009 compared to 96.8% in YTD 2008. The payout ratio since the Fund's inception up to and including Q4 2009 is 98.5%.

### ***Overview and Business of the Fund***

On October 1, 2004, the Fund filed a final prospectus for a public offering of Units of the Fund. The net proceeds of the Offering of \$51.2 million were used by the Fund to acquire, directly, certain bank debt of SIR and indirectly, through SIR Holdings Trust (the "Trust"), all of the Ordinary LP Units of the Partnership. The Partnership owns the Canadian trade-marks (the "SIR Rights") formerly owned or licensed by SIR or its subsidiaries and used in connection with the operation of the majority of SIR's restaurants in Canada. The Partnership has granted SIR a 99-year license to use the SIR Rights in most of Canada in consideration for a Royalty, payable by SIR to the Partnership, equal to 6% of the revenue of the Royalty Pooled Restaurants (the "License and Royalty Agreement"). The Partnership also issued its own securities to SIR in return for the SIR Rights acquired. The Fund indirectly participates in the revenue generated under the License and Royalty Agreement through its investment in the Partnership. The Partnership's financial statements are provided separately at [www.sedar.com](http://www.sedar.com) under the SIR Royalty Income Fund profile "Other" category and on SIR's website at [www.sircorp.com](http://www.sircorp.com).

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(1) See footnote (1) on page 3

The Fund intends to make monthly distributions of its available cash to the extent possible. During the quarter, monthly distributions of \$0.6 million or \$0.115 per Unit were declared and paid for each of the months of September, October, and November 2009. Subsequent to December 31, 2009, a distribution of \$0.115 per Unit was declared and paid for the months of December 2009 and January 2010 and a distribution of \$0.115 per Unit was declared for the month of February 2010.

The Units of the Fund are publicly traded on the Toronto Stock Exchange under the symbol SRV.UN.

### ***Overview and Business of SIR and the Partnership***

SIR is a private company amalgamated under the Business Corporations Act of Ontario. As at December 31, 2009, SIR operated 45 Concept Restaurants and Signature Restaurants in Canada (in Ontario, Quebec, Alberta and Nova Scotia). The Concept Restaurants are Jack Astor's Bar and Grill®, Canyon Creek Chop House® and Alice Fazooli's. The Signature Restaurants are *reds*®, Far Niente®/Petit Four and FOUR, and the Loose Moose Tap & Grill®. On January 1, 2009, the five new Jack Astor's restaurants and one new Canyon Creek restaurant that opened in 2008 were added to Royalty Pooled Restaurants. As at December 31, 2009, 45 SIR Restaurants were included in Royalty Pooled Restaurants. During Q2 2009, SIR acquired the non-controlling interest in Jack Astor's Don Mills Limited and therefore now owns 100% of its Canadian restaurants.

SIR also owns one Jack Astor's restaurant in the U.S., which is not included in Royalty Pooled Restaurants.

The Partnership has granted SIR a 99-year license to use the SIR Rights in most of Canada in consideration for a Royalty, payable by SIR to the Partnership, equal to 6.0% of the revenue of the Royalty Pooled Restaurants. The Partnership also issued its own securities to SIR in return for the SIR Rights acquired.

On January 1 of each year (the "Adjustment Date"), the restaurants subject to the Partnership Agreement are adjusted for new restaurants that have been open for at least 60 days prior to the Adjustment Date and which were not previously included in Royalty Pooled Restaurants. Under the formula as defined in the Partnership Agreement, the number of Class A GP Units issued to SIR on the Initial Adjustment date is equal to 80% of the estimated value of the additional Royalty revenue. Additional Class B GP Units may be converted to Class A GP Units in respect of these new SIR Restaurants if the actual revenues of the new SIR Restaurants exceed 80% of the January 1 Initial Adjustment's estimated revenue applied to the formula defined in the Partnership Agreement. Conversely, Class A GP Units would be converted to Class B GP Units by SIR if the actual revenues of the new SIR Restaurants are less than 80% of the January 1 Initial Adjustment's estimated revenue. In December of each year, a Conversion Distribution will be payable to the Class B GP Unitholders based on actual revenues of the new SIR Restaurants exceeding 80% of the Initial Adjustment's estimated revenue or there will be a reduction in the cash distributions to the Class A GP Unitholders if revenues are less than 80% of the Initial Adjustment's estimated revenue. The Conversion Distribution results in an adjustment to SIR's share of the Partnership income to reflect the actual contribution of the revenues of the new SIR Restaurants for the fiscal year. As this amount is not declared until December 31st, when the actual revenues for the New Additional Restaurants are known, the effect of this adjustment is not included in the results of quarters one through three.

The revenues of the new SIR Restaurants added to Royalty Pooled Restaurants on January 1, 2009 exceeded 80% of the Initial Adjustment's estimated revenue and, as a result, a Conversion Distribution of \$0.3 million (2008 - \$0.18 million) was declared in December 2009 and paid in cash to SIR in January 2010.

On January 1, 2010, nil (2009 - six) new SIR Restaurants were added to Royalty Pooled Restaurants in accordance with the Partnership Agreement. As consideration for the additional Royalty associated with the addition of nil (2009 - six) new restaurants on January 1, 2010, as well as the Second Incremental Adjustment for the six (2008 - three) new SIR Restaurants added to Royalty Pooled Restaurants on January 1, 2009, SIR converted a portion of its Class B GP Units into Class A GP Units based on the formula defined in the Partnership Agreement. The number of Class B GP Units that SIR converted to Class A GP Units was reduced by an adjustment for the closure of nil (2009 - nil) SIR Restaurants during the prior year. The net effect of these adjustments to Royalty Pooled Restaurants was that SIR converted 243,909 (2009 - 1,076,871) Class B GP Units of the Partnership into 243,909 (2009 - 1,076,871) Class A GP Units of the Partnership on January 1, 2010 at an estimated fair value of \$1.2 million (2009 - \$6.0 million).

As at January 1, 2010, SIR retained a 35.7% (2009 – 33.7%) interest in the Partnership as the holder of the 2,969,324 (2009 – 2,725,415) Class A GP Units of the Partnership, representing SIR's initial retained interest as at the closing date of the Offering plus the Class A GP Units that were received as part of the conversions that took place on January 1, 2006, January 1, 2007, January 1, 2008, January 1, 2009, and January 1, 2010 when the net new restaurants were vended into Royalty Pooled Restaurants as well as the Second Incremental Adjustments. The Class A GP Units are entitled to receive a pro rata share of all residual distributions of the Partnership and are exchangeable into Units of the Fund on a one for one basis. SIR is obligated to pay the Partnership a "Make-Whole Payment", subject to certain terms, initially equal to the amount of the Royalty that otherwise would have been paid to the Partnership in the event of a permanent closure of a Royalty Pooled Restaurant. SIR is not required to pay a "Make-Whole Payment" in respect of a closed Royalty Pooled Restaurant following the date on which the number of restaurants in Royalty Pooled Restaurants is equal to or greater than 68, or following October 12, 2019, whichever occurs first. However, other adjustments or payments may still be required in respect of closed restaurants after such date by SIR, depending upon the circumstances.

SIR's fiscal year is comprised of 13 periods of four weeks each, ending on the last Sunday in August. To preserve this year-end, an additional week must be added approximately every five years. Fiscal quarters of SIR consist of accounting periods of 12, 12, 12 and 16 (or 17) weeks. SIR's fiscal 2008 year consisted of 53 weeks while SIR's fiscal 2009 year consisted of 52 weeks.

Consolidated financial statements of SIR can be found at [www.sedar.com](http://www.sedar.com) under the SIR Royalty Income Fund profile, "Other" category and on SIR's website at [www.sircorp.com](http://www.sircorp.com).

### ***Seasonality***

The full service restaurant sector of the Canadian foodservice industry, in which SIR operates, experiences seasonal fluctuations in revenues. Favourable summer weather generally results in increased revenues during SIR's fourth quarter (ending the last Sunday in August) when patios have been open for an extended period. Additionally, certain holidays and observances also affect guest dining patterns both favourably and unfavourably. Accordingly, distribution income recognized by the Fund will vary in conjunction with the seasonality in revenue experienced by SIR. The Fund's intention, is to pay even distributions in order to reduce the effect of seasonality, and if possible, allow the Fund to maintain consistent monthly distributions to Unitholders.

### ***Selected Consolidated Financial Information***

The audited consolidated financial statements of the Fund are presented in Canadian dollars, are prepared in accordance with Canadian generally accepted accounting principles ("GAAP") and include the accounts of the Fund and its subsidiaries, namely the Trust and SIR GP Inc. The information in this Management's Discussion and Analysis should be read in conjunction with the annual consolidated financial statements of the Fund, including the notes thereto. The Fund has been in existence since August 23, 2004, and began operating on October 12, 2004 upon closing of the Offering.

The following tables set out selected financial information of the Fund and the Partnership:

***Financial Highlights***

*(in thousands of dollars except restaurants  
and per Unit amounts)  
(unaudited)*

|  | <b>12-month period<br/>ended<br/>December 31, 2009</b> | <b>12-month period<br/>ended<br/>December 31, 2008</b> |
|--|--|--|
| Royalty Pooled Restaurants   | 45   | 39   |
| Pooled Revenue generated by SIR  | 194,143  | 175,030  |
| 6% of Pooled Revenue   | 11,649   | 10,502   |
| Partnership other income   | 27   | 60   |
| Partnership expenses   | (116)  | (112)  |
| Partnership earnings   | 11,560   | 10,450   |
| SIR's interest (Class A, B and C GP Units)   | (6,967)  | (5,484)  |
| <b>Partnership income allocated to Fund<sup>(3)</sup></b>  | 4,593  | 4,966  |
| Interest income <sup>(4)</sup>   | 3,000  | 3,000  |
| <b>Total income of the Fund</b>  | 7,593  | 7,966  |
| General & administrative expenses  | (458)  | (471)  |
| <b>Net earnings before income taxes of the Fund</b>  | 7,135  | 7,495  |
| Future income taxes  | 121  | -  |
| <b>Net earnings for the period</b>   | 7,256  | 7,495  |
| Basic earnings per Fund Unit (5,356,667 Units)   | \$1.35   | \$1.40   |
| Diluted earnings per Fund Unit<br>(2009 – 8,082,082 Units; 2008 – 7,005,211<br>Units) <sup>(5)</sup> | \$1.35   | \$1.40   |

For the 12-month period from January 1, 2009 to December 31, 2009, the Fund declared and paid a distribution of \$0.115 per Unit for each of the months from December 2008 through November 2009. Subsequent to December 31, 2009, the Fund declared and paid a distribution of \$0.115 per Unit for the months of December 2009 and January 2010. The Fund also declared a distribution of \$0.115 per Unit for the month of February 2010, payable in March 2010.

(3) On October 12, 2004, the Fund, indirectly through the Trust, acquired all of the Ordinary LP Units of the Partnership. The holders of the Ordinary LP Units and Class A GP Units are entitled to receive a pro rata share of all residual distributions of the Partnership.

(4) Interest income is the interest earned during the periods from the \$40.0 million SIR Loan, which bears interest at 7.5% per annum.

(5) Diluted earnings per Fund Unit is calculated as follows: Net earnings for the period plus the distributions related to the Class A GP Units plus (less) future income tax recovery (expense), which together total \$10.9 million for the 12-month period ended December 31, 2009, divided by the weighted average number of Fund Units outstanding of 8,082,082 Units. The weighted average number of Fund Units outstanding represents Fund Units of 5,356,667 plus the convertible Class A GP Units of 2,725,415. Diluted earnings per Fund Unit for 2008 is calculated as follows: Net earnings for the period plus the distributions related to the Class A GP Units plus (less) future income tax recovery (expense), which together total \$9.8 million for the 12-month period ended December 31, 2008, divided by the weighted average number of Fund Units outstanding of 7,005,211 Units. The weighted average number of Fund Units outstanding represents Fund Units of 5,356,667 plus the convertible Class A GP Units of 1,648,544.



***Summary of Quarterly Financial Information***

*(in thousands of dollars except restaurants and per Unit amounts) (unaudited)*

|  | 3-month period ended |                    |               |                |                   |                    |               |                |
|--|----------------------|--------------------|---------------|----------------|-------------------|--------------------|---------------|----------------|
|  | December 31, 2009    | September 30, 2009 | June 30, 2009 | March 31, 2009 | December 31, 2008 | September 30, 2008 | June 30, 2008 | March 31, 2008 |
| Royalty Pooled Restaurants   | 45                   | 45                 | 45            | 45             | 39                | 39                 | 39            | 39             |
| Pooled Revenue generated by SIR  | 50,485               | 48,539             | 49,627        | 45,492         | 43,902            | 43,680             | 45,424        | 42,024         |
| 6% of Pooled Revenue   | 3,030                | 2,912              | 2,977         | 2,730          | 2,635             | 2,621              | 2,725         | 2,521          |
| Partnership other income   | 6                    | 6                  | 6             | 9              | 13                | 15                 | 15            | 17             |
| Partnership expenses   | (12)                 | (31)               | (27)          | (46)           | (24)              | (21)               | (24)          | (43)           |
| Partnership earnings   | 3,024                | 2,887              | 2,956         | 2,693          | 2,624             | 2,615              | 2,716         | 2,495          |
| SIR's interest (Class A, B and C GP Units)   | (1,955)              | (1,682)            | (1,715)       | (1,615)        | (1,477)           | (1,339)            | (1,360)       | (1,308)        |
| <b>Partnership income allocated to Fund<sup>(3)</sup></b>                                      | 1,069                | 1,205              | 1,241         | 1,078          | 1,147             | 1,276              | 1,356         | 1,187          |
| Interest income <sup>(4)</sup>   | 750                  | 750                | 750           | 750            | 750               | 750                | 750           | 750            |
| <b>Total income of the Fund</b>  | 1,819                | 1,955              | 1,991         | 1,828          | 1,897             | 2,026              | 2,106         | 1,937          |
| General & administrative expenses  | (111)                | (123)              | (96)          | (128)          | (113)             | (110)              | (124)         | (124)          |
| <b>Net earnings before income taxes of the Fund</b>  | 1,708                | 1,832              | 1,895         | 1,700          | 1,784             | 1,916              | 1,982         | 1,813          |
| Future income taxes  | 121                  | -                  | -             | -              | -                 | -                  | -             | -              |
| <b>Net earnings for the period</b>   | 1,829                | 1,832              | 1,895         | 1,700          | 1,784             | 1,916              | 1,982         | 1,813          |
| Basic earnings per Fund Unit (5,356,667 Units)   | \$0.34               | \$0.34             | \$0.35        | \$0.32         | \$0.33            | \$0.36             | \$0.37        | \$0.34         |
| Diluted earnings per Fund Unit (2009 – 8,082,082 Units; 2008 – 7,005,211 Units) <sup>(6)</sup> | \$0.34               | \$0.34             | \$0.35        | \$0.32         | \$0.33            | \$0.36             | \$0.37        | \$0.34         |

(3) See footnote (3) on page 8

(4) See footnote (4) on page 8

(6) Diluted earnings per Fund Unit is calculated as follows: Net earnings for the period plus the distributions related to the Class A GP Units plus (less) future income tax recovery (expense), which together total \$2.7million, \$2.8 million, \$2.8 million and \$2.6 million for the 3-month periods ended December 31, 2009, September 30, 2009, June 30, 2009, and March 31, 2009, respectively, divided by the weighted average number of Fund Units outstanding of 8,082,082 Units. The weighted average number of Fund Units outstanding represents Fund Units of 5,356,667 plus the convertible Class A GP Units of 2,725,415. Diluted earnings per Fund Unit for 2008 is calculated as follows: Net earnings for the period plus the distributions related to the Class A GP Units plus (less) future income tax recovery (expense), which together total \$2.3 million, \$2.5 million, \$2.6 million and \$2.4 million for the 3-month periods ended December 31, 2008, September 30, 2008, June 30, 2008 and March 31, 2008 respectively, divided by the weighted average number of Fund Units outstanding of 7,005,211 Units. The weighted average number of Fund Units outstanding represents Fund Units of 5,356,667 plus the convertible Class A GP Units of 1,648,544.

***Distributable Cash***<sup>(1)</sup>

(in thousands of dollars except per Unit amounts and payout ratio<sup>(1)</sup>)  
(unaudited)

|  | <b>12-month period<br/>ended Dec. 31,<br/>2009</b> | <b>12-month period<br/>ended Dec. 31,<br/>2008</b> |
|--|--|--|
| Cash provided by operating activities  | 7,392  | 7,258  |
| Add/(deduct): Net change in non-cash working capital items <sup>(7)</sup>  | (257)  | 237  |
| <b>Distributable cash</b> <sup>(1)</sup>   | <b>7,135</b>                                       | <b>7,495</b>                                       |
| <b>Cash distributed for the period</b>   | <b>7,392</b>                                       | <b>7,258</b>                                       |
| <b>Surplus/ (shortfall) of distributable cash</b> <sup>(1)</sup>   | <b>(257)</b>                                       | <b>237</b>   |
| Payout ratio <sup>(1)(8)</sup>   | 103.6%   | 96.8%  |
| Distributable cash <sup>(1)</sup> per Fund Unit basic (5,356,667 Units)  | \$1.33   | \$1.40   |
| Distributable cash <sup>(1)</sup> per Fund Unit diluted (2009 – 8,082,082 Units; 2008 -7,005,211 Units) <sup>(9)</sup> | \$1.33   | \$1.40   |

***Distributable Cash***<sup>(1)</sup>

(in thousands of dollars except per Unit amounts and payout ratio<sup>(1)</sup>)  
(unaudited)

|  | <b>3-month periods ended</b>     |                                   |                              |                               |                                  |                                   |                              |                               |
|--|----------------------------------|-----------------------------------|------------------------------|-------------------------------|----------------------------------|-----------------------------------|------------------------------|-------------------------------|
|  | <b>December<br/>31,<br/>2009</b> | <b>September<br/>30,<br/>2009</b> | <b>June<br/>30,<br/>2009</b> | <b>March<br/>31,<br/>2009</b> | <b>December<br/>31,<br/>2008</b> | <b>September<br/>30,<br/>2008</b> | <b>June<br/>30,<br/>2008</b> | <b>March<br/>31,<br/>2008</b> |
| Cash provided by operating activities  | 1,848                            | 1,848                             | 1,848                        | 1,848                         | 1,848                            | 1,848                             | 1,794                        | 1,768                         |
| Add/(deduct): Net change in non-cash working capital items <sup>(7)</sup>  | (141)                            | (16)                              | 48                           | (148)                         | (64)                             | 68                                | 188                          | 45                            |
| <b>Distributable cash</b> <sup>(1)</sup>   | <b>1,707</b>                     | <b>1,832</b>                      | <b>1,896</b>                 | <b>1,700</b>                  | <b>1,784</b>                     | <b>1,916</b>                      | <b>1,982</b>                 | <b>1,813</b>                  |
| <b>Cash distributed for the period</b>   | <b>1,848</b>                     | <b>1,848</b>                      | <b>1,848</b>                 | <b>1,848</b>                  | <b>1,848</b>                     | <b>1,848</b>                      | <b>1,794</b>                 | <b>1,768</b>                  |
| <b>Surplus/ (shortfall) of distributable cash</b> <sup>(1)</sup>   | <b>(141)</b>                     | <b>(16)</b>                       | <b>48</b>                    | <b>(148)</b>                  | <b>(64)</b>                      | <b>68</b>                         | <b>188</b>                   | <b>45</b>                     |
| Payout ratio <sup>(1)(8)</sup>   | 108.3% <sup>(10)</sup>           | 100.9%                            | 97.5%                        | 108.7%                        | 103.6% <sup>(10)</sup>           | 96.4%                             | 90.6%                        | 97.5%                         |
| Distributable cash <sup>(1)</sup> per Fund Unit basic (5,356,667 Units)  | \$0.32                           | \$0.34                            | \$0.35                       | \$0.32                        | \$0.33                           | \$0.36                            | \$0.37                       | \$0.34                        |
| Distributable cash <sup>(1)</sup> per Fund Unit diluted (2009 – 8,082,082 Units; 2008 -7,005,211 Units) <sup>(9)</sup> | \$0.32                           | \$0.34                            | \$0.35                       | \$0.32                        | \$0.33                           | \$0.36                            | \$0.37                       | \$0.34                        |

(1) See footnote (1) on page 3

(7) Distributable cash is adjusted to exclude changes in non-cash working capital items as the Fund's working capital requirements are not permanent and are primarily due to the timing of payments between related parties.

(8) It is the Fund's intention to pay even distributions to reduce the effect of seasonality. Higher payout ratios during the colder months of the year are expected with the pattern of seasonality in the business, and it is anticipated that the payout ratio will decrease on average during the warm weather months.

(9) Diluted distributable cash per Fund Unit is calculated as follows: Distributable cash for the period plus the distributions related to the Class A GP Units, which together total \$2.6 million, \$2.8 million, \$2.8 million and \$2.6 million for the 3-month periods ended December 31, 2009, September 30, 2009, June 30, 2009, and March 31, 2009 divided by the weighted average number of Fund Units outstanding of 8,082,082 Units. The weighted average number of Fund Units outstanding represents Fund Units of 5,356,667 plus the convertible Class A GP Units of 2,725,415. Diluted distributable cash per Fund Unit for 2008 is as follows: Distributable cash for the period plus the distributions related to the Class A GP Units, which together total \$2.3 million, \$2.5 million, \$2.6 million and \$2.4 million for the 3-month periods ended December 31, 2008, September 30, 2008, June 30, 2008 and March 31, 2008, respectively, divided by the weighted average number of Fund Units outstanding of 7,005,211 Units. The weighted average number of Fund Units outstanding represents Fund Units of 5,356,667 plus the convertible Class A GP Units of 1,648,544.

(10) The payout ratio for the fourth quarter of 2009 was affected by the \$0.3 million (2008 - \$0.18 million) Priority Special Conversion Distribution paid by the Partnership. This distribution was paid on the Class B GP Units that were converted to Class A GP Units, effective January 1, 2009 (January 1, 2008) related to the Second Incremental Adjustment for the restaurants added to Royalty Pooled Restaurants effective January 1, 2009 (January 1, 2008).

Distributions to Unitholders are intended to be made monthly in arrears based on distributable cash<sup>(1)</sup> and cash redemptions of Fund Units and subject to the Fund retaining such reasonable working capital and other reserves as may be considered appropriate by the Trustees of the Fund. The Fund's intention is to pay even distributions, and if possible, allow the Fund to maintain consistent monthly distributions to Unitholders. The Fund intends to make monthly distributions of its available distributable cash<sup>(1)</sup> to the extent possible and has paid, at least, its expected minimum monthly cash distribution of \$0.10 per Unit per month since inception.

A history of monthly distributions is as follows:

| <b>Months Paid</b>      | <b>Monthly Distribution per Unit</b> | <b>Annualized Distribution per Unit</b> | <b>Increase in Monthly Distribution</b> |
|-------------------------|--------------------------------------|---|---|
| Inception to May, 2006  | \$0.100                              | \$1.20                                  | -                                       |
| June, 2006 to May, 2007 | \$0.105                              | \$1.26                                  | 5.0%                                    |
| June, 2007 to May, 2008 | \$0.110                              | \$1.32                                  | 4.8%                                    |
| June, 2008 to date      | \$0.115                              | \$1.38                                  | 4.5%                                    |

The payout ratio<sup>(1)</sup> of cash distributed to distributable cash<sup>(1)</sup> is intended to average 100% per annum. Since the Fund pays even monthly distributions when it's underlying cash flow from the Partnership is subject to seasonal fluctuations (as experienced by SIR), there are times during the year when the payout ratio may exceed or be lower than 100%. For the 3-month and 12-month periods ended December 31, 2009 the payout ratio<sup>(1)</sup> was 108.3% and 103.6%, respectively. For the 3-month and 12-month periods ended December 31, 2008 the payout ratio<sup>(1)</sup> was 103.6% and 96.8%, respectively. The payout ratios<sup>(1)</sup> for the 3-month periods ended December 31, 2009 and 2008 were impacted by the Priority Special Conversion Distribution paid by the Partnership. The payout ratio<sup>(1)</sup> for the 12-month period ended December 31, 2009 exceeded 100% largely due to the 5.7% decline in SSS<sup>(2)</sup>. The payout ratio since the Fund's inception up to and including Q4 2009 is 98.5%. The Trustees continue to review the appropriateness of distributions on an on-going basis.

The following table provides disclosure regarding the relationship between cash flows from operating activities and net income, and historical distributed cash amounts:

|  | <b>12-month period ended December 31, 2009</b> | <b>12-month period ended December 31, 2008</b> |
|--|--|--|
|  | (in thousands of dollars)                      |  |
| Cash provided by operating activities  | 7,392  | 7,258  |
| Net income   | 7,256  | 7,495  |
| Cash distributed for the period  | 7,392  | 7,258  |
| <b>Excess (shortfall) of cash provided by operating activities over cash distributed for the period<sup>(11)</sup></b> | <b>-</b>                                       | <b>-</b>                                       |
| <b>Excess (shortfall) of net earnings for the period over cash distributions paid<sup>(12)</sup></b>                   | <b>(136)</b>                                   | <b>237</b>                                     |

### ***Balance Sheet***

The following table shows total assets and Unitholders' equity of the Fund:

| <i>(in thousands of dollars)</i><br><i>(unaudited)</i> | <b>December 31, 2009</b> | <b>September 30, 2009</b> | <b>June 30, 2009</b> | <b>March 31, 2009</b> | <b>December 31, 2008</b> | <b>September 30, 2008</b> | <b>June 30, 2008</b> | <b>March 31, 2008</b> |
|--|--------------------------|---------------------------|----------------------|-----------------------|--------------------------|---------------------------|----------------------|-----------------------|
| Total assets   | 52,383                   | 52,550                    | 52,730               | 52,505                | 52,660                   | 52,691                    | 52,596               | 52,432                |
| Unitholders' equity                                    | 51,590                   | 51,610                    | 51,626               | 51,578                | 51,726                   | 51,790                    | 51,722               | 51,534                |

(1) See footnote (1) on page 3

(2) See footnote (2) on page 3

(11) Excess (shortfall) of cash provided by operating activities over cash distributed for the period is calculated by subtracting the cash distributed for the period from cash provided by operating activities.

(12) Excess (shortfall) of net earnings for the period over cash distributions paid is calculated by subtracting cash distributed for the period from net earnings for the period.

### ***Results of Operations - Fund***

The Fund's revenue of \$1.8 million for the 3-month period ended December 31, 2009 (\$1.8 million for the 3-month period ended December 31, 2008) is comprised of distribution income from the Partnership of \$1.0 million (\$1.1 million for the 3-month period ended December 31, 2008) and interest income of \$0.8 million (\$0.8 million for the 3-month period ended December 31, 2008). Revenue of \$7.6 million for the 12-month period ended December 31, 2009 (\$8.0 million for the 12-month period end December 31, 2008) is comprised of distribution income from the Partnership of \$4.6 million (\$5.0 million for the 12-month period end December 31, 2008) and interest income of \$3.0 million (\$3.0 million for the 12-month period end December 31, 2008). Distribution income from the Partnership is the pro rata share of the residual distributions of the Partnership for the 3-month and 12-month periods ended December 31, 2009 and December 31, 2008. The distribution income received by the Fund has decreased from 2008 primarily due to the decline in SSS<sup>(2)</sup>. Interest income is interest earned for the 3-month and 12-month periods ended December 31, 2009 and December 31, 2008 from the \$40.0 million SIR Loan which bears interest at 7.5% per annum.

The Fund's operating expenses are limited to general and administration expenses and total \$0.2 million and \$0.5 million for the 3-month and 12-month periods ended December 31, 2009, respectively (\$0.1 million and \$0.5 million for the 3-month and 12-month periods ended December 31, 2008, respectively). These expenses include professional fees, directors' and officers' liability insurance premium, Trustees' fees, certain public company costs and other administrative fees.

During Q4 2009, there was a decrease in the provincial income tax rates resulting in a future income tax recovery of \$0.1 million.

Net earnings were \$1.8 million for the 3-month period ended December 31, 2009 (\$1.8 million for the 3-month period ended December 31, 2008) and were \$7.3 million for the 12-month period ended December 31, 2009 (\$7.5 million for the 12-month period ended December 31, 2008). Earnings per Fund Unit on both a basic and diluted basis were \$0.34 and \$1.35 for the 3-month and 12-month periods ended December 31, 2009, respectively (\$0.33 and \$1.40 for the 3-month and 12-month periods ended December 31, 2008, respectively).

### ***Pooled Revenue***

The Fund is indirectly dependent on the amount of the Royalty paid by SIR to the Partnership. The amount of this Royalty is dependent on Pooled Revenue. Pooled Revenue is the revenue of the SIR Restaurants included in Royalty Pooled Restaurants. As at December 31, 2009, there were 45 restaurants included in Pooled Revenue. Increases or decreases in Pooled Revenue are derived from same store revenue growth or decline, and new or closed SIR Restaurants subject to the SIR Rights. Pooled Revenue is affected by the risks associated with the operations and financial condition of SIR, the commercial foodservice industry generally and the casual and fine dining segment of the commercial foodservice industry in particular. The following table sets out Pooled Revenue for the 3-month and 12-month periods ended December 31, 2009 and December 31, 2008:

#### ***Summary of Pooled Revenue***

*(in thousands of dollars  
except number of restaurants  
included in Pooled Revenue)  
(Unaudited)*

|   | 3-month period ended<br>December 31, 2009 |   | 3-month period ended<br>December 31, 2008 |   | 12-month period ended<br>December 31, 2009 |   | 12-month period ended<br>December 31, 2008 |   |
|---|---|---|---|---|--|---|--|---|
|   | Pooled<br>Revenue                         | Restaurants<br>included in<br>Pooled<br>Revenue | Pooled<br>Revenue                         | Restaurants<br>included in<br>Pooled<br>Revenue | Pooled<br>Revenue                          | Restaurants<br>included in<br>Pooled<br>Revenue | Pooled<br>Revenue                          | Restaurants<br>included<br>in Pooled<br>Revenue |
| Jack Astor's                                | 33,388                                    | 29  | 27,133                                    | 24  | 133,298                                    | 29  | 111,219                                    | 24  |
| Canyon Creek                                | 7,913                                     | 8   | 7,246                                     | 7   | 27,709                                     | 8   | 27,019                                     | 7   |
| Alice Fazooli's                             | 4,991                                     | 5   | 5,026                                     | 5   | 18,785                                     | 5   | 20,167                                     | 5   |
| Signature                                   | 4,193                                     | 3   | 4,497                                     | 3   | 14,351                                     | 3   | 16,625                                     | 3   |
| <b>Total included in Pooled<br/>Revenue</b> | <b>50,485</b>                             | <b>45</b>                                       | <b>43,902</b>                             | <b>39</b>                                       | <b>194,143</b>                             | <b>45</b>                                       | <b>175,030</b>                             | <b>39</b>                                       |

### *Liquidity and Capital Resources*

The Fund has no third party debt. SIR currently has the \$40 million SIR Loan owed to the Fund (which SIR can surrender its Class C GP Units in the Partnership as consideration for principal payments under the loan), certain debt related to U.S. operations which is recorded on the consolidated financial statements of SIR and also a credit agreement with a Commercial Financing Company, a copy which has been filed on SEDAR. The Credit Agreement is "permitted indebtedness" within the meaning of the agreements between the Fund, the Partnership and SIR, and as a result the Fund and the Partnership have, as contemplated in the existing agreements, subordinated and postponed their claims against SIR to the claims of the Commercial Financing Company. This subordination, which includes a subordination of the Partnership's rights under the License and Royalty Agreement between the Partnership and SIR whereby the Partnership licenses to SIR the right to use trade-marks and related intellectual property in return for royalty payments based on revenues, has been effected pursuant to the terms of an Interlender Agreement, a copy of which has also been filed on SEDAR.

On November 13, 2009, SIR announced that it entered into a \$26.0 million new senior term debt facility ("Credit Agreement"). Part of the proceeds from this Credit Agreement was used to repay \$12.7 million outstanding on SIR's construction line. The remaining proceeds as well as a portion of existing cash on hand, were used to repurchase 5,407,000 common shares of SIR from one shareholder of SIR, to acquire the rights to certain debts owed by U.S. S.I.R. L.L.C. from one shareholder of SIR and to pay professional fees and transaction costs related to these transactions. This facility has a 3 year term and a 10 year amortization. Interest is calculated as the greater of 7.80% per annum and the three-month Canadian dollar bankers' acceptance rate ("BA Rate") plus 7.55% per annum. Certain financial covenants apply to SIR. The loan is secured by substantially all of the assets of SIR and most of its subsidiaries, which are also guarantors. The Partnership and the Fund did not guarantee the Credit Agreement. The Credit Agreement qualifies as "permitted indebtedness" within the meaning of the agreements between the Fund, the Partnership and SIR, and as a result the Fund and the Partnership have agreed to subordinate and postpone their claims against SIR to the claims of the new lender. The terms of this subordination are as contemplated in the existing agreements between the Fund, the Partnership and SIR. This subordination, which includes a subordination of the Partnership's rights under the License and Royalty Agreement between the Partnership and SIR whereby the Partnership licenses to SIR the right to use trade-marks and related intellectual property in return for royalty payments based on revenues, is anticipated to be effected pursuant to the terms of a Subordination and Postponement Agreement.

Under the Subordination and Postponement Agreement, absent a default or event of default under the Credit Agreement, ordinary payments to the Partnership and the Fund could continue. However, if a default or an event of default were to occur, then payments to the Fund and the Partnership could cease and the related rights of the Fund and the Partnership could be subject to a "standstill" obligation for a period of up to 120 days (which may be extended if the lender is pursuing remedies). The Subordination and Postponement Agreement also contains various other typical covenants of the Fund and the Partnership.

While SIR's new debt is significantly greater in amount and at a higher interest rate, SIR believes and has advised the Fund that it expects to be able to comply with the covenants under the new debt and service the new debt, as well as meet its other obligations. However, there can of course be no assurance of this. If SIR were to be unable to do so, this could have material adverse consequences on SIR and the Fund.

The Fund does not have bank lines of credit. The Fund therefore relies on the payments of the distributions from the Partnership and interest income from SIR to meet its obligations to pay the distributions. The Fund believes that the distributions from the Partnership and interest payments will be sufficient to meet its current distribution intentions, subject to seasonal fluctuations. However, the actual amounts distributed will depend upon numerous factors, including the payment of the distributions from the Partnership and interest by SIR, and could fluctuate based on performance. The Fund intends to maintain even distributions in order to reduce the effect of fluctuations in revenue and, if possible, allow the Fund to maintain consistent monthly distributions to Unitholders. Under the terms of the License and Royalty Agreement, SIR is required to pay the 6.0% Royalty to the Partnership 21 days after the end of the four-week period for which the Royalty is determined.

During the 3-month and 12-month periods ended December 31, 2009, the Fund distributed \$1.8 million and \$7.4 million, respectively to Unitholders. Subsequent to December 31, 2009, distributions of \$0.6 million (\$0.115 per Unit) were declared and paid for each of the months of December 2009 and January 2010 and a distribution of \$0.6 million (\$0.115 per Unit) was declared for the month of February 2010.

The Fund did not have any capital expenditures in YTD 2009 and by its nature is not expected to have significant capital expenditures in the future. Capital expenditures related to Royalty Pooled Restaurants are borne at the operating company (SIR) level. The Fund's operating and administrative expenses are expected to be fairly stable and predictable and are considered to be in the ordinary course of business.

Management currently believes that there are sufficient cash resources retained in the Partnership in order to meet its obligations and pay distributions to its Unitholders. The Fund intends to continue to pay monthly distributions at the current level for the near future. However, should the distributions from the Partnership decline further, the Fund may have to reduce distributions.

While SIR is not owned by the Fund, the Fund's income is derived from interest income on the SIR Loan and distributions from the Partnership and accordingly, the Fund is economically dependent upon SIR. Credit risk arises from the potential default of SIR on the SIR Loan. Management monitors the SIR Loan for credit risk and to date a provision for uncollectible amounts has not been necessary. Information regarding SIR and its liquidity can be found in SIR's interim unaudited and annual audited consolidated financial statements and MD&A, which can be found on SEDAR under the Fund's listing named "Other". The most recent unaudited consolidated financial statements and MD&A for SIR's first quarter are listed having a filing date of December 21, 2009. The following table is an excerpt of the previous eight quarters of SIR's consolidated statement of cash flows information:

| <i><b>SIR's Selected Consolidated Statement of Cash Flows Information</b></i> <sup>(13)</sup> | 1 <sup>st</sup> Quarter Ended November 22, 2009<br>(12 weeks) | 4 <sup>th</sup> Quarter Ended August 30, 2009*<br>(16 weeks) | 3 <sup>rd</sup> Quarter Ended May 10, 2009*<br>(12 weeks) | 2 <sup>nd</sup> Quarter Ended February 15, 2009*<br>(12 weeks) | 1 <sup>st</sup> Quarter Ended November 23, 2008*<br>(12 weeks) | 4 <sup>th</sup> Quarter Ended August 31, 2008*<br>(17 weeks) | 3 <sup>rd</sup> Quarter Ended May 4, 2008*<br>(12 weeks) | 2 <sup>nd</sup> Quarter Ended February 10, 2008*<br>(12 weeks) |
|---|---|--|---|--|--|--|--|--|
|   | (in thousands of dollars)<br>(unaudited)                      |  |   |  |  |  |  |  |
| <b>Net cash provided by operations</b>  | 2,903   | 3,838  | 3,385   | 2,280  | 2,454  | 3,368  | 1,117  | 1,620  |
| <b>Net cash used in investing activities</b>  | (418)   | (339)  | (999)   | (1,788)  | (4,303)  | (9,910)  | (2,667)  | (2,490)  |
| <b>Net cash provided by (used in) financing activities</b>                                    | (4,240)   | (241)  | (177)   | (13)   | 2,601  | 5,005  | 1,890  | 285  |
| Increase (decrease) in cash and cash equivalents during the period                            | (1,756)   | 3,256  | 2,201   | 479  | 764  | (1,536)  | 340  | (583)  |
| Cash and cash equivalents – Beginning of period   | 8,183   | 4,927  | 2,726   | 2,247  | 1,483  | 3,019  | 2,679  | 3,262  |
| <b>Cash and cash equivalents – End of period</b>  | <b>6,427</b>  | <b>8,183</b>   | <b>4,927</b>  | <b>2,726</b>   | <b>2,247</b>   | <b>1,483</b>   | <b>3,019</b>   | <b>2,679</b>   |

\* Prior period balances reflect the retroactive application of the change in accounting policy for goodwill and intangible assets as described in SIR Corp.'s notes to the consolidated financial statements for the 12-week period ended November 22, 2009. The capitalization of pre-opening costs is no longer permitted and therefore these costs are now reflected as an expense in the statements of operations and the related amortization has been removed. In addition, certain computer software costs have been reclassified from property and equipment to intangible and other assets.

## **Controls and Procedures**

### *Disclosure controls and procedures:*

Disclosure controls and procedures are designed to provide reasonable assurance that information required to be disclosed under securities legislation is recorded, processed, summarized and reported within the time periods specified in the securities legislation and includes controls and procedures designed to ensure that information required to be disclosed is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosures.

Management carried out an evaluation of the effectiveness of the design and operation of the Fund's disclosures controls and procedures, as defined in National Instrument 52-109, "Certification of Disclosure in Issuer's Annual and Interim Filings", as at December 31, 2009 under the supervision and with the participation of the Fund's Chief Executive Officer and Chief Financial Officer.

Based on that evaluation, the Fund's Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures are effective as at December 31, 2009.

(13) Information presented is derived solely from documents filed with the Canadian securities regulatory authorities by SIR in its interim Q1 MD&A filed on December 21, 2009 and has not been approved by the Fund or its trustees, officers, SIR GP Inc., or SIR Holdings Trust, or their respective trustees, managing general partners, directors, or officers.

*Internal controls over financial reporting:*

Internal controls over financial reporting are designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with Canadian generally accepted accounting principles (GAAP) and includes those policies and procedures that:

- a) pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of assets;
- b) are designed to provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with Canadian GAAP, and that receipts and expenditures are being made only in accordance with authorizations of management and directors; and
- c) are designed to provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of assets that could have a material effect on the financial statements.

Management carried out an evaluation of the effectiveness of the design and operation of the Fund's internal controls over financial reporting, as defined in National Instrument 52-109, "Certification of Disclosure in Issuer's Annual and Interim Filings", as at December 31, 2009 and under the supervision and with the participation of the Fund's Chief Executive Officer and Chief Financial Officer. The evaluation was conducted using the framework and criteria established in Internal Control - Integrated Framework, issued by the Committee of Sponsoring Organizations of the Treadway Commission.

Based on the evaluation, the Chief Executive Officer and Chief Financial Officer concluded that internal controls over financial reporting are effective and there are no material weaknesses in the Fund's internal controls over financial reporting as at December 31, 2009.

There have been no substantive changes in the Fund's internal controls over financial reporting that occurred during the most recent interim period beginning October 1, 2009 and ending December 31, 2009, that have materially affected, or are reasonably likely to materially affect the Fund's internal control over financial reporting.

The Fund does not own, control or consolidate SIR and therefore, the Fund's disclosure controls and procedures and the internal controls over financial reporting do not encompass SIR or SIR's disclosure controls and procedures or SIR's internal controls over financial reporting.

### ***Off-Balance Sheet Arrangements***

The Fund does not have any off-balance sheet arrangements.

### ***Transactions with Related Parties***

During the 3-month and 12-month periods ended December 31, 2009, the Fund earned distribution income of \$1.0 million and \$4.6 million, respectively from the Partnership (for the 3-month and 12-month periods ended December 31, 2008 – \$1.1 million and \$5.0 million, respectively). The Fund, indirectly through the Trust, is entitled to receive a pro rata share of all residual distributions. The Fund's distribution income is dependent upon the revenue generated by the SIR Restaurants subject to the License and Royalty Agreement.

During the 3-month and 12-month periods ended December 31, 2009, the Fund earned interest income of \$0.8 million and \$3.0 million respectively, from the SIR Loan (for the 3-month and 12-month periods ended December 31, 2008 – \$0.8 million and \$3.0 million, respectively). A description of the terms of the SIR Loan is included in the notes to the audited consolidated financial statements of the Fund for the years ended December 31, 2009 and December 31, 2008.

As at December 31, 2009, the Fund had amounts receivable from SIR of \$0.2 million (December 31, 2008 - \$0.2 million) and amounts receivable from the Partnership of \$1.0 million (December 31, 2008 - \$1.2 million). The amounts receivable from SIR consist mainly of interest owing to the Fund on the SIR Loan for the month of December. The amounts due from the Partnership represent distributions receivable of \$2.6 million (December 31, 2008 - \$2.4 million) partially offset by advances payable of \$1.6 million (December 31, 2008 - \$1.2 million). All advances were conducted as part of the normal course of business operations.

## ***Critical Accounting Estimates***

### **Income taxes**

The Fund is a Unit Trust for income tax purposes. As such, the Fund is currently only taxable on income not distributed to Unitholders. As substantially all taxable income is intended to be allocated to Unitholders, no provision for current income taxes has been made for earnings of the Fund. In 2007, the proposed legislation relating to the Federal income taxation of certain publicly traded income trusts commencing with taxation years ending on or after 2011 became substantively enacted. The Fund now accounts for income taxes using the asset and liability method whereby future income tax assets are recognized for deductible temporary differences and future income tax liabilities are recognized for taxable temporary differences. Temporary differences are the differences between the amounts of assets and liabilities recorded for income tax and financial reporting purposes. Future income tax assets are recognized only to the extent that management determines that it is more likely than not that the future income tax assets will be realized. Future income tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment or substantive enactment.

### **Investment in Partnership and loan receivable**

The investment in the Partnership is recorded at cost and written down to its estimated realizable amount when there is evidence of impairment. Investment income is recorded to the extent of distributions declared by the Partnership. The loan receivable from SIR is reviewed for impairment. If impairment were identified, the loan would be reduced to its estimated recoverable amount measured by expected future cash flows. The accrual of interest would be suspended if collections become doubtful. This review includes a review of the earnings, cash flow, and available cash of SIR on a prospective basis within the expected range of outcomes anticipated by SIR Management. The distributions from the Partnership and interest payments are both funded from the operations of SIR, so the review must conclude that SIR's operations would be able to support its Royalty obligations in the short and long term to support the value of the SIR Loan and the investment in the Partnership. Management believes that there is no impairment of the investment or loan receivable at December 31, 2009 and December 31, 2008.

## ***Changes in Accounting Policies, Including Initial Adoption***

There were no changes in accounting policies having an impact on the disclosures in the Fund's consolidated financial statements.

### ***Recently Issued Accounting Standards***

CICA Handbook Section 1582, Business Combinations, CICA Handbook Section 1601, Consolidated Financial Statements, and CICA Handbook Section 1602, Non-Controlling Interest replace the former CICA Handbook Section 1581, Business Combinations and CICA Handbook Section 1600, Consolidated Financial Statements and establish a new section for accounting for a non-controlling interest in a subsidiary. These sections provide the Canadian equivalent to IFRS 3, Business Combinations and IAS 27, Consolidated and Separate Financial Statements. CICA Handbook 1582 is effective for the Fund for business combinations for which the acquisition date is on or after the reporting period beginning on or after January 1, 2011. CICA Handbook Section 1601 and CICA Handbook Section 1602 is effective for the Fund for interim and annual consolidated financial statements relating to years beginning on or after January 1, 2011. Management has not yet determined the impact of the adoption of this change in its financial statements.

The CICA, in collaboration with the International Accounting Standards Board (IASB), plans to converge Canadian GAAP with International Financial Reporting Standards (IFRS) for all publicly accountable enterprises over a transition period expected to end in 2011. At this date, publicly accountable enterprises will be required to prepare financial statements in accordance with IFRS.

The Fund has commenced the process to transition from Canadian GAAP to IFRS. This changeover process involves three separate and distinct phases:

- 1 Diagnostic Phase – assessing the differences between Canadian GAAP and IFRS and focusing on the areas that will have the most significant impacts on the Fund;
- 2 Design Phase – resulting in the design and development of detailed solutions to address the differences identified during the Diagnostic Phase; and
- 3 Implementation Phase – implementing all of the required changes necessary for IFRS compliance.



A high level diagnostic review identifying major differences between Canadian GAAP and IFRS was completed during the fourth quarter of 2008. This diagnostic review indicated that the areas most likely to have a significant impact on the Fund include: the requirements of IFRS 1 dealing with first time adoption choices; the classification of Fund Units; and the accounting treatment of the Fund's investment in the Partnership. These areas will impact policies, procedures and financial statement disclosures.

The Fund is currently completing the Diagnostic Phase of its changeover process, and has made some progress in related areas of the Design Phase. Several IFRS standards are in the process of being amended by the IASB and amendments to existing standards are expected to continue until the transition date of January 1, 2011. The Fund monitors the IASB's activities on an ongoing basis, giving consideration to any proposed changes, where applicable, in its assessment of differences between IFRS and Canadian GAAP. However, since all potential changes to IFRS that will be effective as at December 31, 2011 are not yet known, any conclusions drawn at this point in time must be considered preliminary. The Fund continues to analyze the impact on its consolidated financial statements, systems and internal control over financial reporting and intends to complete this analysis during fiscal 2010. The Fund will continue to invest in training and resources where necessary throughout the transition period to facilitate a timely conversion.

### ***Financial Instruments and Other Instruments***

The Fund's financial instruments consist of cash and cash equivalents, the SIR Loan, investment in the Partnership, accounts payable and accrued liabilities, and amounts due from related parties. Management estimates that the fair values of these financial instruments approximate their carrying values due to their short-term maturity except for the SIR Loan and the investment in the Partnership. The loan receivable from SIR has a fixed interest rate of 7.5% per annum and therefore changes in interest rates would not impact interest income on the consolidated statements of earnings and comprehensive income. However, the fair value of the loan receivable from SIR will vary with changes in interest rates. The fair values of the SIR Loan and the investment in the Partnership could only be determined through a valuation of the individual assets. The aggregate fair value of the SIR Loan and the investment in the Partnership is approximately \$40.7 million based on the market value of the Fund Units as of the close of business on December 31, 2009.

### ***Disclosure of Outstanding Unit Data***

The following summarizes the ownership structure of the Fund as at March 11, 2010 and December 31, 2009:

|              | <b>March 11, 2010</b> |               | <b>December 31, 2009</b> |               |
|--------------|-----------------------|---------------|--------------------------|---------------|
|              | <b>Number of</b>      | <b>Amount</b> | <b>Number of</b>         | <b>Amount</b> |
|              | <b>Fund Units</b>     | <b>\$</b>     | <b>Fund Units</b>        | <b>\$</b>     |
| Units issued | 5,356,667             | 51,166,670    | 5,356,667                | 51,166,670    |

### ***Risks and Uncertainties***

The performance of the Fund is dependent upon distributions from the Partnership and indirectly the Royalty that the Partnership receives from SIR. The amount of the Royalty is dependent upon the revenue of the SIR Restaurants in Royalty Pooled Restaurants. Pooled Revenue is affected by the risks associated with the operations and financial condition of SIR, the commercial foodservice industry generally, and the casual and fine dining segment of the commercial foodservice industry in particular. The restaurant industry generally and, in particular, the casual and fine dining segment of the industry, is intensely competitive with respect to price, service, location, food quality and qualified staff. Competition has increased in the mid-price, full service, casual and fine dining sectors in which many of the SIR restaurants operate. If SIR is unable to successfully compete in the casual and fine dining sectors of the restaurant industry, Pooled Revenue may be adversely affected, the amount of the Royalty reduced and the ability of SIR to pay the Royalty may be impaired. Please refer to the March 31, 2009 Annual Information Form for further discussion on risks and uncertainties related to the Fund and SIR.

The income of the Fund must be computed and will be taxed in accordance with Canadian tax laws. On June 22, 2007, Bill C-52, which significantly modifies the income tax rules applicable to certain publicly traded or listed trusts and partnerships, received Royal Assent. In particular, certain income of (and distributions made by) publicly listed flow-through entities ("FTE's"), will be taxed in a manner similar to income earned by (and distributions made by) a corporation and investors in the FTE would be taxed as though the distributions would be dividends. Because the Fund was publically traded or listed prior to November 1, 2006, it is not subject to these new rules until its 2011 taxation year, so long as the Fund meets the requirements for "normal growth". On December 15, 2006, the Federal Department of Finance released guidance provisioning the amount of growth that FTE's are permitted to experience without jeopardizing its deferral of these new proposed taxation rules. The 2011 date will hold for those FTE's whose equity capital growth does not exceed the greater of \$50 million and the FTE's market capitalization as of the end of trading on October 31, 2006. As a result of these new rules, the Fund has a future income tax liability in their financial statements. During Q4 2009, there was a decrease in the provincial income tax rates resulting in a future income tax recovery of \$0.1 million.

On March 12, 2009, Bill C-10 – Budget Implementation Act 2009, which further modifies the rules applicable to certain publically traded or listed trusts and partnerships, received Royal Assent. In particular, Bill C-10 provides rules to facilitate the conversion of an income trust into a corporation on a tax-deferred basis (the "Conversion Rules"). The Conversion Rules provide income trusts with tax efficient structuring options to convert to corporate form in advance of their 2011 taxation year – at which time most income trusts would become subject to a new entity-level tax based on corporate income tax rates. Management is reviewing the Conversion Rules to assess their implications for the Fund.

The Fund is considering the possible impact of the new rules to the Fund. The new rules may adversely affect the value and marketability of the Fund's Units and the ability to undertake financings, and at such time as the new rules apply to the Fund, the distributable cash of the Fund may be materially reduced. The new rules may, as a result, adversely affect the Fund and its Unitholders as well as SIR, as the holder of Partnership interests, and the Fund intends to continue to assess and plan for their expected impact. Changes may prove necessary to seek to adapt to any new tax laws with a view to attempting, where practicable, to minimize their overall adverse effects.

## **Outlook**

Management believes that the weaker economic conditions during 2009 and the latter part of 2008 have contributed to the year-over-year SSS<sup>(2)</sup> declines. Management believes that restaurants with a higher average cheque such as Alice Fazooli's, Canyon Creek and the downtown Toronto Signature Restaurants tend to experience a greater decline in sales volumes during economic downturns. Jack Astor's, which accounts for approximately 69% of Pooled Revenue has been affected, but to a lesser extent than the other concepts and it is believed that it is due to its somewhat lower average cheque. There were some positive signs in the fourth quarter of 2009 as Jack Astor's posted 0.4% SSSG<sup>(2)</sup> and declines in the other concepts experienced their lowest declines of the year. During 2009, sales in the full service restaurant industry declined. During 2010, the Canadian Restaurant and Foodservices Association is projecting a modest increase in sales.

Management is carefully monitoring the effects on SIR's business of this deterioration in economic conditions and consumer confidence in 2009. SIR expects the economic conditions could continue to negatively affect its sales and profit prospects in the near future. As a result of the economic conditions in 2009, SIR took cost savings and cash preservation strategies which included the previously announced slowing of growth plans. SIR advised the Fund that it intends to continue to focus on sustaining and growing restaurant sales and profits while managing costs in light of the economic conditions in Canada.

During Q2 2009, SIR launched its exciting advertising campaign, "Get Fresh" for Jack Astor's. The campaign, which ran during Q2 and Q3 2009, included direct mail, radio and television banner advertisements supporting Jack Astor's key markets. During Q3 2009, SIR advised the Fund that it would be returning to its regular advertising initiatives including mobile phone applications, print, television, on-line, and radio-based advertising. SIR launched a 4-week media campaign for Canyon Creek that included print, television, on-line and radio advertisements. In Q4, SIR focused on gift card advertising initiatives, starting with a bonus program, followed by consumer awareness initiatives, including targeted direct mail, on-line advertising and television advertising.

SIR currently has 45 restaurants open in Canada and since October 2004, the Fund's Initial Public Offering, SIR has opened fourteen new restaurants to date. Two Jack Astor's restaurants were opened in fiscal 2005, three Canyon Creek restaurants were opened in fiscal 2006, three Jack Astor's restaurants were opened in fiscal 2007, and five new Jack Astor's restaurants and a new Canyon Creek restaurant were opened in fiscal 2008. SIR has advised the Fund of its intention to slow its growth from its previously stated goal of reaching a total restaurant count of 68 restaurants by December 2010.

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(2) See footnote (2) on page 3

On January 1, 2010, nil (2009 – six) new SIR Restaurants were added to Royalty Pooled Restaurants in accordance with the Partnership Agreement. As consideration for the additional Royalty associated with the addition of nil (2009 – six) new restaurants on January 1, 2010, as well as the Second Incremental Adjustment for the six (2008 – three) new SIR Restaurants added to Royalty Pooled Restaurants on January 1, 2009, SIR converted a portion of its Class B GP Units into Class A GP Units based on the formula defined in the Partnership Agreement. The number of Class B GP Units that SIR converted to Class A GP Units on January 1, 2010 was reduced by an adjustment for the closure of nil (2009 – nil) SIR Restaurants during the prior year. The net effect of these adjustments to Royalty Pooled Restaurants was that SIR converted 243,909 (2009 – 1,076,871) Class B GP Units of the Partnership into 243,909 (2009 – 1,076,871) Class A GP Units of the Partnership. The adjustments for new revenues that will be part of Royalty Pooled Restaurants are designed to be accretive for Fund Unitholders.

SIR has secured three additional sites. SIR has plans to construct a Jack Astor's in Boisbriand, Quebec with an estimated opening in fiscal 2010. The remaining two new sites at the corner of Yonge and Gerrard Streets, in Toronto, Ontario are estimated to open in 2011. Given the current economic environment, SIR has determined the most prudent course of action is to reduce its growth plans and control its leverage. Additional sites will be considered when appropriate.

In Q4 of 2008, the Alice Fazooli's located near Square One was closed for 10 days to complete a repositioning and renovation. The intent of these changes was to broaden Alice Fazooli's market penetration, similar to the previously completed evolutions of the Jack Astor's (2004 through 2007). Management is encouraged by the performance of this renovation and repositioning, and believes that many of its elements have applicability across some of the other Alice Fazooli's restaurants.

During the last six years, SIR has made significant investments in both new and existing restaurants. All but two of SIR's 45 restaurants have either been newly constructed or renovated within the past six years. This leaves SIR well positioned with modern and relevant concepts, which Management believes will help position SIR to work through the current economic conditions. SIR management is committed to maximizing the performance of all of its restaurants.

SIR has advised the Fund that effective October 2009, it has extended the management contract with Peter Fowler, Chief Executive Officer of SIR for a further two years.

In December of each year, a Conversion Distribution will be payable to the Class B GP Unitholders based on actual revenues of the new SIR Restaurants exceeding 80% of the Initial Adjustment's estimated revenue at the time that the restaurants are added to SIR's Royalty Pooled Restaurants or there will be a reduction in the cash distributions to the Class A GP Unitholders if revenues are less than 80% of the Initial Adjustment's estimated revenue. The revenues of the six new restaurants added to SIR's Royalty Pooled Restaurants on January 1, 2009 exceeded the initial estimated amount and as a result, a Conversion Distribution of \$0.3 million (2008 - \$0.18 million) was declared in December 2009 and paid in cash to SIR in January 2010. There were nil new restaurants added to SIR's Royalty Pooled Restaurants on January 1, 2010. As a result, there will not be a Conversion Distribution declared in December 2010.

### ***Forward Looking Information***

Statements in this report, including the information set forth as to the future financial or operating performance of the Fund or SIR, that are not current or historical factual statements may constitute “forward-looking” information within the meaning of securities laws. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Fund, the Trust, the Partnership, SIR, the SIR Restaurants, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. When used in this document, such statements may include, among other language, such words as “may”, “will”, “expect”, “believe”, “plan”, “anticipate”, “intend”, “estimate” and other similar terminology. These statements reflect Management’s current expectations, estimates and projections regarding future events and operating performance and speak only as of the date of this document. Readers should not place undue importance on forward-looking statements and should not rely upon this information as of any other date. These forward-looking statements involve a number of risks and uncertainties. The following are some of the factors that could cause actual results to differ materially from those expressed in or underlying such forward-looking statements: competition; changes in demographic trends; changing consumer preferences and discretionary spending patterns; changes in national and local business and economic conditions; legal proceedings and challenges to intellectual property rights; dependence of the Fund on the financial condition of SIR; legislation and governmental regulation; accounting policies and practices; and the results of operations and financial condition of SIR. The foregoing list of factors is not exhaustive. Many of these issues can affect the Fund’s or SIR’s actual results and could cause their actual results to differ materially from those expressed or implied in any forward-looking statements made by, or on behalf of, the Fund or SIR. Readers are cautioned that forward-looking statements are not guarantees of future performance, and should not place undue reliance on them. The Fund and SIR expressly disclaim any obligation or undertaking to publicly release any updates or revisions to any forward-looking statements contained herein to reflect any change in expectations, estimates and projections with regard thereto or any changes in events, conditions or circumstances on which any statement is based, except as expressly required by law. This Management’s Discussion and Analysis is provided as of March 11, 2010.

In formulating the forward-looking statements contained herein, Management has assumed that business conditions affecting SIR’s restaurants and the Fund will continue substantially in the ordinary course, including without limitation with respect to general industry conditions, regulations (including those regarding employees, food safety, tobacco and alcohol), weather, taxes, foreign exchange rates and interest rates, that there will be no pandemics or other material outbreaks of disease or safety issues affecting humans or animals or food products, and that there will be no unplanned material changes in its facilities, equipment, customer and employee relations, or credit arrangements. Management is not anticipating a significant improvement, in the near future, in economic conditions (particularly as it relates to the recent unprecedented deterioration of the economic environment and consumer confidence, which could significantly negatively affect sales and profit prospects in the near future). These assumptions, although considered reasonable by Management at the time of preparation, may prove to be incorrect. For more information concerning the Fund’s risks and uncertainties, please refer to the October 2004 final prospectus, and/or its March 31, 2009 Annual Information Form, all of which are available under the Fund’s profile at [www.sedar.com](http://www.sedar.com).

*Additional information related to the Fund, the Partnership and SIR can be found at [www.sedar.com](http://www.sedar.com) under SIR Royalty Income Fund and on SIR’s website at [www.sircorp.com](http://www.sircorp.com)*