



**SIR CORP.**

**MANAGEMENT'S DISCUSSION AND ANALYSIS**

**FOR THE 16-WEEK AND 52-WEEK PERIODS ENDED AUGUST 25, 2013**

This document is being filed with the Canadian securities regulatory authorities via [www.sedar.com](http://www.sedar.com) by and/or on behalf of, and with the approval of, SIR Corp. While it is located under the SIR Royalty Income Fund's issuer profile on [www.sedar.com](http://www.sedar.com) as a matter of convenience to investors in the SIR Royalty Income Fund, it is not being filed by or on behalf of, or with the approval, authorization, acquiescence or permission of, (a) the SIR Royalty Income Fund or any of its trustees or officers, and (b) the SIR Holdings Trust or any of its trustees or officers. None of them have approved, authorized, permitted or acquiesced with respect to the filing or contents hereof.

**SIR CORP.**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**FOR THE 16-WEEK AND 52-WEEK PERIODS ENDED AUGUST 25, 2013**

**TABLE OF CONTENTS**

	<b>Page</b>
Executive Summary	3
Overview	5
Seasonality	6
Selected Consolidated Historical Financial Information	6
Results of Operations	8
SIR Royalty Income Fund	11
Liquidity and Capital Resources	13
Contractual Obligations	16
Off-Balance Sheet Arrangements	17
Transactions with Related Parties	17
Critical Accounting Estimates	18
Changes in Accounting Policies, Including Recently Issued Accounting Pronouncements	20
Financial Instruments	21
Risks and Uncertainties	22
Outlook	22
Forward Looking Information	23

FOR THE 16-WEEK AND 52-WEEK PERIODS ENDED AUGUST 25, 2013

**Executive Summary**

SIR Corp.'s ("SIR's") fourth quarter of fiscal 2013 ("Q4") was from May 6, 2013 to August 25, 2013 inclusive. Highlights for SIR's fourth quarter include:

- **Consolidated revenue and Same Store Sales<sup>(1)</sup> ("SSS") (unaudited):**
  - Food and beverage revenue from corporate restaurant operations for Q4 was \$82.9 million and \$242.1 million year-to-date ("YTD"). This represents an \$11.5 million or 16.0% increase over the prior year for the quarter and a \$20.5 million or 9.2% increase over the prior year for YTD.
  - SIR experienced SSSG<sup>(1)</sup> of 1.1% and 0.7% for Q4 and YTD, respectively.
  - SIR's flagship Concept Restaurant brand, Jack Astor's®, which generates approximately 75% of YTD Pooled Revenue, had SSSG<sup>(1)</sup> of 1.0% and 1.5% for Q4 and YTD, respectively. Canyon Creek® had a SSS<sup>(1)</sup> decline of 0.3% and 3.0% for Q4 and YTD, respectively, and Alice Fazooli's®/Scaddabush™ had a SSS<sup>(1)</sup> decline of 10.9% and 8.2% for Q4 and YTD, respectively. The downtown Toronto Signature Restaurants had SSSG<sup>(1)</sup> of 19.1% and 7.2% for Q4 and YTD, respectively. SSSG<sup>(1)</sup> for YTD was negatively impacted by the National Hockey League (the "NHL") lock-out in Q1 2013 and Q2 2013, the closure of Reds® for a major renovation and repositioning in Q1 2013, and the closure of the Loose Moose Tap & Grill® for renovations in Q2 2013. In addition, favourable weather in the comparable quarter of the prior year had a negative impact on the SSSG<sup>(1)</sup> for Q4. SSSG<sup>(1)</sup> in the Signature Restaurants for Q4 was positively affected by the full renovation at Reds® Wine Tavern in Q1 as well as the patio renovation and extension at Reds in Q3 2013.
- **Investment in new and existing restaurants**
  - Four restaurants will be added to Royalty Pooled Restaurants on January 1, 2014, consisting of the two new Jack Astor's restaurants opened during Q3 2013, the one new Jack Astor's restaurant opened during Q4, and the one new Signature restaurant, Reds® Midtown Tavern, which opened subsequent to Q4 on October 30, 2013.
  - Four restaurants were added to Royalty Pooled Restaurants on January 1, 2013, the two new Jack Astor's restaurants opened during Q1 2013 and the two new Jack Astor's restaurants opened during Q1 and Q4 of fiscal 2012.
  - During Q4 2012, SIR also opened two new seasonal Signature Restaurants: Duke's Refresher™ and Abbey's Bake House™. These two restaurants, located in Muskoka, Ontario, operate as seasonal businesses and are not part of Royalty Pooled Restaurants.
  - During Q1 2013, SIR closed Reds for 32 days to complete a renovation and reposition this core Signature restaurant as Reds Wine Tavern. During Q2 2013, SIR closed the Loose Moose for a renovation and re-opened the restaurant on February 1, 2013. During Q3 2013, SIR renovated and extended the patio at Reds Wine Tavern. During Q4 2013, SIR closed the Alice Fazooli's Square One location in Mississauga, Ontario for nine days to complete a renovation and concept redirection. The restaurant was re-opened on July 23, 2013 as Scaddabush, offering guests a new, refreshing take on Italian dining. SIR also completed renovations of two Jack Astor's restaurants in fiscal 2013, one in Q1 2013 and one in Q2 2013. Subsequent to year-end, three additional Jack Astor's restaurants were renovated. During fiscal 2012, SIR completed three Jack Astor's restaurant renovations during Q1 2012 and one Jack Astor's restaurant renovation during Q4 2012.
  - During fiscal 2012, SIR closed the Alice Fazooli's restaurant in Toronto, Ontario and the Jack Astor's restaurant in Kitchener, Ontario, on January 27, 2012 and February 13, 2012, respectively. SIR was required to pay a Make-Whole Payment for these locations from their date of closure until they ceased to be part of Royalty Pooled Restaurants on January 1, 2013.

---

(1) Same store sales include revenue from all SIR restaurants except for those restaurants that were not open for the entire comparable periods in fiscal 2013 and fiscal 2012. Same store sales growth ("SSSG") is the percentage increase in SSS over the prior comparable period. SSS and SSSG are non-GAAP financial measures and do not have standardized meanings prescribed by International Financial Reporting Standards ("IFRS"). However, SIR believes that SSS and SSSG are useful measures and provide investors with an indication of the change in year-over-year sales. SIR's method of calculating SSS and SSSG may differ from those of other issuers and accordingly, SSS and SSSG may not be comparable to measures used by other issuers. Please refer to the reconciliation of consolidated revenue to SSS on page 8 and to the definition of SSS in the Revenue section on page 9. SSS does not include Duke's Refresher or Abbey's Bake House. SSS for Alice Fazooli's includes three Alice Fazooli's restaurants and one Scaddabush restaurant, representing the Square One location in Mississauga, Ontario, which was renovated and re-opened as Scaddabush on July 23, 2013.

- **Net Loss and Comprehensive Loss and Adjusted Net Earnings (Loss)<sup>(2)</sup>**
  - The net loss and comprehensive loss for Q4 of \$6.5 million is \$8.9 million favourable to the same period in the prior year. The net loss and comprehensive loss for YTD of \$16.3 million is \$18.5 million favourable to the same period in the prior year.
  - The favourable variance in net loss and comprehensive loss for Q4 and YTD is primarily due to the favourable change in the amortized cost of Ordinary LP Units and Class A LP Units of the SIR Royalty Limited Partnership (the "Partnership") of \$9.8 million and \$21.5 million for Q4 and YTD, respectively. Under International Financial Reporting Standards ("IFRS"), the Ordinary LP Units and Class A LP Units of the Partnership are accounted for as a financial liability requiring adjustments to the amortized cost to be recorded in the consolidated statements of operations and comprehensive loss. The change in the amortized cost is a non-cash transaction and accordingly, has no impact on cash flows. This change is lower in YTD 2013 compared to YTD 2012, primarily due to the smaller YTD increase in the underlying SIR Royalty Income Fund (the "Fund") unit price during YTD 2013 as compared to YTD 2012 offset by the increase in the number of Fund units as the result of the November 2012 and March 2013 transactions. This favourable variance was then partially offset by unfavourable variances as noted below.
  - The Adjusted Net Earnings<sup>(2)</sup> for Q4 of \$0.6 million is \$0.8 million unfavourable to the same period in the prior year. The unfavourable variance is primarily the result of increased corporate costs of \$0.5 million, increased income tax expense of \$0.2 million, and reduced earnings from corporate restaurant operations of \$0.2 million.
  - The Adjusted Net Loss<sup>(2)</sup> for YTD of \$0.1 million is \$3.0 million unfavourable to the same period in the prior year. The unfavourable variance is primarily the result of increased corporate costs of \$0.5 million, increased interest (income) and other expense (income) – net of \$1.1 million, and increased income tax expense of \$0.4 million. The increased interest (income) and other expense (income) - net includes \$1.3 million of transaction costs associated with the sale of Fund units in Q1 2013 and Q3 2013.
  
- **EBITDA<sup>(3)</sup>**
  - EBITDA<sup>(3)</sup> for Q4 2013 is \$6.2 million and \$6.1 million in fiscal 2013 and fiscal 2012, respectively.
  - YTD EBITDA<sup>(3)</sup> is \$17.7 million and \$17.1 million in fiscal 2013 and fiscal 2012, respectively.

---

(2) *Adjusted Net Earnings (Loss) is calculated by subtracting the change in amortized cost of the Ordinary LP Units and Class A LP Units of the Partnership from the net earnings (loss) and comprehensive income (loss) for the period. Adjusted Net Earnings (Loss) is a non-GAAP financial measure and does not have a standardized meaning prescribed by IFRS. Management believes that in addition to net earnings (loss) and comprehensive income (loss), Adjusted Net Earnings (Loss) is a useful supplemental measure to evaluate SIR's performance. Changes in the amortized cost of the Ordinary LP Units and Class A LP Units of the Partnership is a non-cash transaction and varies with changes in the market price of the Fund units. Management cautions investors that Adjusted Net Earnings (Loss) should not replace net earnings or loss or cash flows from operating, investing and financing activities (as determined in accordance with IFRS), as an indicator of SIR's performance. SIR's method of calculating Adjusted Net Earnings (Loss) may differ from the methods used by other issuers. Therefore, SIR's Adjusted Net Earnings (Loss) may not be comparable to similar measures presented by other issuers. Please refer to the reconciliations of net earnings (loss) for the period to Adjusted Net Earnings (Loss) on page 7 and page 9 of this document.*

(3) *References to EBITDA are to the net earnings (loss) and comprehensive income (loss) for the period before provision for (recovery of) income taxes, interest (income) and other expense (income) - net, impairment of non-financial assets, impairment of goodwill and intangible assets, loss on disposal of property and equipment, interest expense, interest on loan payable to SIR Royalty Income Fund, change in amortized cost of Ordinary LP Units and Class A LP Units of the Partnership, depreciation and amortization.*

*References to Adjusted EBITDA are to SIR's EBITDA plus pre-opening costs. Pre-opening costs are added back to EBITDA because Management views these costs as investments in new restaurants and not as on-going costs of operations.*

*Management believes that, in addition to net earnings or loss, EBITDA and Adjusted EBITDA are useful supplemental measures in evaluating SIR's performance. EBITDA and Adjusted EBITDA are non-GAAP financial measures and do not have standardized meanings prescribed by IFRS. Management cautions investors that EBITDA and Adjusted EBITDA should not replace net earnings or loss or cash flows from operating, investing and financing activities (as determined in accordance with IFRS), as an indicator of SIR's performance. SIR's method of calculating EBITDA and Adjusted EBITDA may differ from the methods used by other issuers. Therefore, SIR's EBITDA and Adjusted EBITDA may not be comparable to similar measures presented by other issuers. Please refer to the reconciliation of net earnings (loss) for the period to EBITDA and Adjusted EBITDA on page 7 of this document.*

- **Other**

- On August 23, 2013, SIR entered into a Second Amended and Restated Loan Agreement (the Credit Agreement) that includes the Term Loan and the Tranche A Development Loan, which were outstanding as at August 25, 2013 and also provided for additional committed financing (Tranche B Development Loan) and uncommitted financing (Tranche C Development Loan). The Tranche B Development Loan is for a maximum principal amount of \$4.0 million and will be made available only for the purpose of (a) costs incurred in connection with capital expenditures relating to new restaurant locations and (b) renovations and capital expenditures relating to existing restaurant locations. (See Liquidity and Capital Resources section). The Tranche C Development Loan is not to exceed \$6.0 million and is available to use subject to approval by the lender. (See Liquidity and Capital Resources section).
- On November 13, 2012, November 15, 2012 and March 14, 2013, SIR converted 373,900, 150,000 and 895,000 Class A GP Units to Fund units, respectively, and sold these Fund units for total net proceeds of \$16.6 million (net of transaction costs of \$1.3 million). The Class A GP Units received by the Fund in exchange for the Fund units issued were converted to Class A LP Units of the Partnership, which are entitled to a pro rata share of the residual income of the Partnership. Accordingly, these transactions did not have a dilutive effect on the Fund unitholders. SIR's interest in the Partnership was affected by the conversions of the Class A GP Units into Fund units and as at August 25, 2013, SIR retained a 24.4% interest in the Partnership. The Class A LP Units have been accounted for as a financial liability consistent with the Ordinary LP Units.

- **Outlook**

- At the current date, SIR has four commitments to lease properties, upon which it plans to build five new restaurants. It is expected that one of these restaurants will open later in the 2013 calendar year, with the remaining four to open later in fiscal 2014 and fiscal 2015. There can be no assurance that these restaurants will be opened or will become part of Royalty Pooled Restaurants.
- One of the new restaurants, planned for fiscal 2014, will be a Jack Astor's restaurant and will be located in St. John's, Newfoundland, a market SIR believes has significant upside due to its rapid economic growth, coupled with its attractive location in the heart of the waterfront.
- SIR continues to focus on sustaining and growing existing restaurant sales and profits while managing costs. SIR continues to carefully monitor the current economic environment. SIR considers new restaurant growth and renovations, when appropriate and subject to acceptable long-term financing or other available funds.

## **Overview**

SIR is a private company amalgamated under the Business Corporations Act of Ontario. As at August 25, 2013, SIR operates 54 Concept and Signature Restaurants in Canada (in Ontario, Quebec, Alberta and Nova Scotia). The Concept Restaurants are Jack Astor's, Canyon Creek and Alice Fazooli's/Scaddabush. The Signature Restaurants are Reds Wine Tavern, Far Niente<sup>®</sup>/FOUR<sup>®</sup>/Petit Four<sup>®</sup>, the Loose Moose Tap & Grill, Dukes Refresher and Abbey's Bake House. The latter two Signature Restaurants, located in Muskoka, Ontario, operate as seasonal businesses, and are not part of Royalty Pooled Restaurants. As at August 25, 2013, 49 SIR Restaurants were included in SIR Royalty Pooled Restaurants. SIR owns 100% of all its Canadian restaurants.

The two new Jack Astor's restaurants that opened in fiscal year 2012 and the two new Jack Astor's restaurants that opened in Q1 2013 were added to the Royalty Pooled Restaurants on January 1, 2013. During fiscal year 2012, SIR closed the Alice Fazooli's restaurant in Toronto, Ontario and the Jack Astor's restaurant in Kitchener, Ontario. These restaurants ceased to be part of Royalty Pooled Restaurants on January 1, 2013. During Q3 2013, SIR opened two new Jack Astor's restaurants, one on March 4, 2013 and one on April 1, 2013. During Q4, SIR opened a new Jack Astor's restaurant on May 21, 2013. Subsequent to Q4, on October 30, 2013, SIR opened a new Signature restaurant, Reds Midtown Tavern. These four restaurants will be added to Royalty Pooled Restaurants on January 1, 2014.

On October 1, 2004, the SIR Royalty Income Fund (the "Fund") filed a final prospectus for a public Offering of Units of the Fund and the Offering closed on October 12, 2004. The net proceeds of the Offering of \$51.2 million were used by the Fund to acquire the SIR Loan and indirectly, through the SIR Holdings Trust (the "Trust"), the SIR Rights owned or licensed by SIR or its subsidiaries and used in connection with the operation of SIR's restaurants in Canada. In 2004, the Partnership granted SIR a 99-year license to use the SIR Rights in most of Canada in consideration for a Royalty, payable by SIR to the Partnership, equal to 6% of the revenue of the Royalty Pooled Restaurants. The Partnership also issued its own securities to SIR in return for the SIR Rights acquired.

SIR's fiscal year is comprised of 52 or 53-week periods ending on the last Sunday in August. Fiscal quarters of SIR consist of accounting periods of 12, 12, 12 and 16 (or 17) weeks, respectively. The fiscal years for 2013 and 2012 consist of 52 weeks.

### ***Seasonality***

The full-service restaurant sector of the Canadian foodservice industry, in which SIR operates, experiences seasonal fluctuations in revenues. Favourable summer weather generally results in increased revenues during SIR's fourth quarter (ending on the last Sunday in August) when patios can be open. Certain holidays and observances also affect dining patterns both favourably and unfavourably.

### ***Selected Consolidated Historical Financial Information***

The following tables set out selected financial information of SIR for the 16-week and 52-week periods ended August 25, 2013 and August 26, 2012. The annual audited consolidated financial statements of SIR are prepared in accordance with IFRS and are presented in Canadian dollars. This information should be read in conjunction with the annual audited consolidated financial statements of SIR, including the notes thereto.

<b><i>Statements of Operations and Comprehensive Loss</i></b>	16-Week	16-Week	52-Week	52-Week
	Period Ended August 25, 2013	Period Ended August 26, 2012	Period Ended August 25, 2013	Period Ended August 26, 2012
	(in thousands of dollars) (unaudited)			
<b>Corporate restaurant operations:</b>				
Food and beverage revenue	82,864	71,405	242,130	221,634
Cost of corporate restaurant operations	76,837	65,149	223,411	202,234
<b>Earnings from corporate restaurant operations</b>	<b>6,027</b>	<b>6,256</b>	<b>18,719</b>	<b>19,400</b>
<b>Net loss and comprehensive loss for the period</b>	<b>(6,484)</b>	<b>(15,429)</b>	<b>(16,261)</b>	<b>(34,780)</b>
<b>Adjusted Net Earnings (Loss)<sup>(2)</sup></b>	<b>616</b>	<b>1,432</b>	<b>(93)</b>	<b>2,861</b>

### ***Statement of Financial Position***

	August 25, 2013	August 26, 2012
	(in thousands of dollars) (unaudited)	
Total assets	82,613	73,559
Total non-current liabilities	147,265	126,027

### ***Adjusted Net Earnings (Loss)<sup>(2)</sup>, EBITDA<sup>(3)</sup> and Adjusted EBITDA<sup>(3)</sup>***

Adjusted Net Earnings (Loss)<sup>(2)</sup>, EBITDA<sup>(3)</sup> and Adjusted EBITDA<sup>(3)</sup> are financial measures that do not have standardized meanings prescribed by IFRS. They are used by SIR to supplement its reporting of net earnings (loss) and net cash flow. Adjusted Net Earnings (Loss)<sup>(2)</sup> consist of net earnings (loss) and comprehensive income (loss) excluding the change in amortized cost of Ordinary LP Units and Class A LP Units of the Partnership. EBITDA<sup>(3)</sup> and Adjusted EBITDA<sup>(3)</sup> consist of net earnings (loss) and comprehensive income (loss) excluding certain non-cash expenses and other expenses that SIR considers not to be of an operating nature. SIR believes that Adjusted Net Earnings (Loss)<sup>(2)</sup>, EBITDA<sup>(3)</sup> and Adjusted EBITDA<sup>(3)</sup> are useful estimates of the core business' contribution to cash flow from operations and uses these measures as a supplemental measure of SIR's performance. Similarly, SIR believes that certain investors may also find these non-GAAP financial measures to be useful measures for their independent evaluation of SIR's performance.

The following table reconciles net earnings (loss) and comprehensive income (loss) for the period to Adjusted Net Earnings (Loss)<sup>(2)</sup>:

Reconciliation of net earnings (loss) and comprehensive income (loss) for the period to Adjusted Net Earnings (Loss) <sup>(2)</sup>	16-Week	16-Week	52-Week	52-Week
	Period Ended August 25, 2013	Period Ended August 26, 2012	Period Ended August 25, 2013	Period Ended August 26, 2012
	(in thousands of dollars) (unaudited)			
Net loss and comprehensive loss	(6,484)	(15,429)	(16,261)	(34,780)
Change in amortized cost of Ordinary LP Units and Class A LP Units of the Partnership	7,100	16,861	16,168	37,641
<b>Adjusted Net Earnings (Loss)<sup>(2)</sup></b>	<b>616</b>	<b>1,432</b>	<b>(93)</b>	<b>2,861</b>

The following table reconciles net earnings (loss) and comprehensive income (loss) for the period to EBITDA<sup>(3)</sup> and Adjusted EBITDA<sup>(3)</sup>:

Reconciliation of net earnings (loss) and comprehensive income (loss) for the period to EBITDA <sup>(3)</sup> and Adjusted EBITDA <sup>(3)</sup>	16-Week	16-Week	52-Week	52-Week
	Period Ended August 25, 2013	Period Ended August 26, 2012	Period Ended August 25, 2013	Period Ended August 26, 2012
	(in thousands of dollars) (unaudited)			
Net loss and comprehensive loss for the period	(6,484)	(15,429)	(16,261)	(34,780)
Add (deduct):				
Provision for (recovery of) income taxes	151	(12)	424	(16)
Interest (income) and other expense (income) – net	(21)	1	1,112	(3)
Loss on disposal of property and equipment	65	70	271	193
Impairment of goodwill and intangible assets	375	164	375	164
Impairment of non-financial assets	263	113	393	113
Interest expense	682	722	2,495	2,292
Interest on loan payable to SIR Royalty Income Fund	930	930	3,021	3,019
Change in amortized cost of Ordinary LP Units and Class A LP Units of the Partnership	7,100	16,861	16,168	37,641
Depreciation and amortization	3,172	2,666	9,667	8,448
<b>EBITDA<sup>(3)</sup></b>	<b>6,233</b>	<b>6,086</b>	<b>17,665</b>	<b>17,071</b>
Pre-opening costs	1,072	727	2,625	1,536
<b>Adjusted EBITDA<sup>(3)</sup></b>	<b>7,305</b>	<b>6,813</b>	<b>20,290</b>	<b>18,607</b>
Income from Class A & B GP Units of the Partnership <sup>(4)</sup> (Not included in EBITDA <sup>(3)</sup> and Adjusted EBITDA <sup>(3)</sup> above)	1,085	1,557	4,062	4,811
6% Royalty obligations under License and Royalty Agreement <sup>(5)</sup>	4,539	4,213	13,847	13,098

(4) Includes the additional distribution paid to Class B GP Unitholders in December of each year, if any.

(5) See the SIR Royalty Income Fund section of this document for the Royalty calculation. Pooled Revenue includes revenue from all restaurants included in Royalty Pooled Restaurants. On January 1st of each year, New Additional Restaurants are added and New Closed Restaurants are removed from Royalty Pooled Restaurants. Royalty obligations equal 6% of Pooled Revenue plus any Make-Whole Payments.

## Results of Operations

Reconciliation of Revenue from Consolidated Financial Statements to Pooled Revenue	16-Week	16-Week	52-Week	52-Week
	Period Ended August 25, 2013	Period Ended August 26, 2012	Period Ended August 25, 2013	Period Ended August 26, 2012
	(in thousands of dollars) (unaudited)			
Revenue reported in consolidated financial statements	82,864	71,405	242,130	221,634
Less: Revenue from corporate restaurant operations excluded from the Royalty pool	(7,215)	(3,079)	(13,435)	(6,842)
<b>Revenue for Restaurants in the Royalty pool</b>	<b>75,649</b>	<b>68,326</b>	<b>228,695</b>	<b>214,792</b>

Reconciliation of Revenue from Consolidated Financial Statements to Same Store Sales <sup>(1)</sup>	16-Week	16-Week	52-Week	52-Week
	Period Ended August 25, 2013	Period Ended August 26, 2012	Period Ended August 25, 2013	Period Ended August 26, 2012
	(in thousands of dollars) (unaudited)			
Revenue reported in consolidated financial statements	82,864	71,405	242,130	221,634
Less: Revenue from corporate restaurant operations excluded from Same Store Sales <sup>(1)</sup>	(13,793)	(3,079)	(26,066)	(7,013)
<b>Same Store Sales<sup>(1)</sup></b>	<b>69,071</b>	<b>68,326</b>	<b>216,064</b>	<b>214,621</b>

Same Store Sales <sup>(1)</sup> by Segment	16-Week	16-Week	%	52-Week	52-Week	%
	Period Ended August 25, 2013	Period Ended August 26, 2012	Fav. / (Unfav.)	Period Ended August 25, 2013	Period Ended August 26, 2012	Fav. / (Unfav.)
	(in thousands of dollars) (unaudited)					
Jack Astor's	52,498	51,986	1.0%	158,301	155,890	1.5%
Canyon Creek	7,701	7,724	(0.3%)	26,993	27,832	(3.0%)
Alice Fazooli's/Scaddabush	4,129	4,635	(10.9%)	14,010	15,258	(8.2%)
Signature Restaurants	4,743	3,981	19.1%	16,760	15,641	7.2%
<b>Same Store Sales<sup>(1)</sup></b>	<b>69,071</b>	<b>68,326</b>	<b>1.1%</b>	<b>216,064</b>	<b>214,621</b>	<b>0.7%</b>

## Summary of Quarterly Results

Statement of Operations	4 <sup>th</sup> Quarter	3 <sup>rd</sup> Quarter	2 <sup>nd</sup> Quarter	1 <sup>st</sup> Quarter	4 <sup>th</sup> Quarter	3 <sup>rd</sup> Quarter	2 <sup>nd</sup> Quarter	1 <sup>st</sup> Quarter
	Ended August 25, 2013 (16 weeks)	Ended May 5, 2013 (12 weeks)	Ended February 10, 2013 (12 weeks)	Ended November 18, 2012 (12 weeks)	Ended August 26, 2012 (16 weeks)	Ended May 6, 2012 (12 weeks)	Ended February 12, 2012 (12 weeks)	Ended November 20, 2011 (12 weeks)
	(in thousands of dollars) (unaudited)							
<b>Corporate Restaurant Operations</b>								
Food and beverage revenue	82,864	56,676	52,210	50,380	71,405	50,932	50,084	49,213
Cost of corporate restaurant operations	76,837	51,172	47,837	47,565	65,149	46,514	45,257	45,314
<b>Earnings from corporate restaurant operations</b>	<b>6,027</b>	<b>5,504</b>	<b>4,373</b>	<b>2,815</b>	<b>6,256</b>	<b>4,418</b>	<b>4,827</b>	<b>3,899</b>
<b>Net loss and comprehensive loss for the period</b>	<b>(6,484)</b>	<b>(5,003)</b>	<b>(2,822)</b>	<b>(1,952)</b>	<b>(15,429)</b>	<b>(4,868)</b>	<b>(6,763)</b>	<b>(7,720)</b>
<b>Adjusted Net Earnings (Loss)<sup>(2)</sup></b>	<b>616</b>	<b>310</b>	<b>347</b>	<b>(1,366)</b>	<b>1,432</b>	<b>555</b>	<b>888</b>	<b>(14)</b>



The following table reconciles net earnings (loss) and comprehensive income (loss) for the quarters to Adjusted Net Earnings (Loss)<sup>(2)</sup>:

<b>Reconciliation of net earnings (loss) and comprehensive income (loss) for the period to Adjusted Net Earnings (Loss)<sup>(2)</sup></b>	4 <sup>th</sup> Quarter Ended	3 <sup>rd</sup> Quarter Ended	2 <sup>nd</sup> Quarter Ended	1 <sup>st</sup> Quarter Ended	4 <sup>th</sup> Quarter Ended	3 <sup>rd</sup> Quarter Ended	2 <sup>nd</sup> Quarter Ended	1 <sup>st</sup> Quarter Ended
	August 25, 2013 (16 weeks)	May 5, 2013 (12 weeks)	February 10, 2013 (12 weeks)	November 18, 2012 (12 weeks)	August 26, 2012 (16 weeks)	May 6, 2012 (12 weeks)	February 12, 2012 (12 weeks)	November 20, 2011 (12 weeks)
	(in thousands of dollars) (unaudited)							
Net loss and comprehensive loss	(6,484)	(5,003)	(2,822)	(1,952)	(15,429)	(4,868)	(6,763)	(7,720)
Change in amortized cost of the Ordinary LP Units and Class A LP Units of the Partnership	7,100	5,313	3,169	586	16,861	5,423	7,651	7,706
<b>Adjusted Net Earnings (Loss)<sup>(2)</sup></b>	<b>616</b>	<b>310</b>	<b>347</b>	<b>(1,366)</b>	<b>1,432</b>	<b>555</b>	<b>888</b>	<b>(14)</b>

***Selected Unaudited Consolidated Statement of Cash Flows Information:***

	4 <sup>th</sup> Quarter Ended	3 <sup>rd</sup> Quarter Ended	2 <sup>nd</sup> Quarter Ended	1 <sup>st</sup> Quarter Ended	4 <sup>th</sup> Quarter Ended	3 <sup>rd</sup> Quarter Ended	2 <sup>nd</sup> Quarter Ended	1 <sup>st</sup> Quarter Ended
	August 25, 2013 (16 weeks)	May 5, 2013 (12 weeks)	February 10, 2013 (12 weeks)	November 18, 2012 (12 weeks)	August 26, 2012 (16 weeks)	May 6, 2012 (12 weeks)	February 12, 2012 (12 weeks)	November 20, 2011 (12 weeks)
	(in thousands of dollars) (unaudited)							
<b>Cash provided by continuing operations</b>	7,137	2,201	3,278	31	6,603	1,210	3,567	970
<b>Cash provided by (used in) continuing investing activities</b>	(2,513)	700	(1,202)	(3,494)	(4,515)	(1,767)	(2,957)	(1,865)
<b>Cash provided by (used in) continuing financing activities</b>	(2,647)	(2,237)	(2,011)	(2,030)	4,490	(1,092)	(1,049)	1,609
Increase (decrease) in cash and cash equivalents during the period	1,977	664	65	(5,493)	6,578	(1,649)	(439)	772
Cash and cash equivalents – Beginning of period	5,731	5,067	5,002	10,495	3,917	5,566	6,005	5,233
<b>Cash and cash equivalents – End of period</b>	<b>7,708</b>	<b>5,731</b>	<b>5,067</b>	<b>5,002</b>	<b>10,495</b>	<b>3,917</b>	<b>5,566</b>	<b>6,005</b>

***Revenue***

There are a number of references to different revenue groupings used in the consolidated financial statements, the notes to the consolidated financial statements and the Management's Discussion and Analysis ("MD&A"). The following definitions are provided for greater clarification of these groupings:

- i. Revenue (per the SIR consolidated statements of operations and comprehensive loss) – this is the total consolidated revenue of all restaurants for the period. The restaurants include all SIR Restaurants. For the 16-week and 52-week periods ended August 25, 2013, revenue was \$82.9 million and \$242.1 million, respectively.
- ii. Same Store Sales<sup>(1)</sup> – this is a sub-set of i above used for tracking comparable year-over-year sales. For Q4 2013 and Q4 2012, SSS<sup>(1)</sup> includes all SIR Restaurants, except for those restaurants that were not open for the entire comparable periods in fiscal 2013 and fiscal 2012. SSS<sup>(1)</sup> does not include Duke's Refresher or Abbey's Bake House. SSS<sup>(1)</sup> for Alice Fazooli's includes three Alice Fazooli's restaurants and one Scaddabush restaurant, representing the Square One location in Mississauga, Ontario, which was renovated and re-opened as Scaddabush. For the 16-week and 52-week periods ended August 25, 2013, SSS<sup>(1)</sup> was \$69.1 million and \$216.1 million, respectively.
- iii. Pooled Revenue – this is the revenue subject to the License and Royalty Agreement – this includes revenue from all Royalty Pooled Restaurants. The Royalty Pooled Restaurants are adjusted on January 1st of each year for New Additional Restaurants and New Closed Restaurants. Currently, there are 49 Royalty Pooled Restaurants. For the 16-week and 52-week periods ended August 25, 2013, Pooled Revenue was \$75.6 million and \$228.7 million, respectively. The applicable Royalty payable to the Partnership on the Pooled Revenue for these same periods was \$4.5 million and \$13.8 million, respectively, and includes a Make-Whole Payment with respect to the closed Alice Fazooli's location in Toronto, Ontario and the closed Jack Astor's location in Kitchener, Ontario.

### ***Same Store Sales<sup>(1)</sup>***

SIR had SSSG<sup>(1)</sup> of 1.1% and 0.7% for the 16-week and 52-week periods ended August 25, 2013, respectively. SSSG<sup>(1)</sup> in YTD 2013 for all Concept Restaurants and Signature Restaurants was negatively impacted by the NHL lock-out in Q1 2013 and Q2 2013, with the effect most significant at the eight SIR Restaurants located in close proximity to NHL venues (four Jack Astor's, one Canyon Creek and three Signature restaurants). SSSG<sup>(1)</sup> for Q4 for all Concept Restaurants and Signature Restaurants was also negatively impacted by more favourable weather in the comparable quarter of the prior year.

Jack Astor's, SIR's flagship Concept Restaurant brand, which generates approximately 75% of YTD Pooled Revenue, experienced a SSSG<sup>(1)</sup> of 1.0% and 1.5% for the 16-week and 52-week periods ended August 25, 2013, respectively.

Canyon Creek had SSS<sup>(1)</sup> declines of 0.3% and 3.0% for the 16-week and 52-week periods ended August 25, 2013, respectively. Management continues to review initiatives to enhance value at Canyon Creek.

Alice Fazooli's, together with Scaddabush, had SSS<sup>(1)</sup> declines of 10.9% and 8.2% for the 16-week and 52-week periods ended August 25, 2013, respectively. SIR has initiated a program to evolve the Alice Fazooli's concept into Scaddabush and has begun by renovating the Alice Fazooli's Square One location in Mississauga, Ontario. After a nine-day closure, this restaurant was re-opened on July 23, 2013 as Scaddabush, offering guests a new, refreshing take on Italian dining.

The downtown Toronto Signature Restaurants experienced SSSG<sup>(1)</sup> of 19.1% and 7.2% for the 16-week and 52-week periods ended August 25, 2013, respectively. SSSG<sup>(1)</sup> in the Signature Restaurants for Q4 was positively affected by the full renovations at Reds in Q1 2013 and the Loose Moose in Q2 2013, as well as the patio renovation and extension at Reds in Q3 2013.

### ***Cost of Corporate Restaurant Operations***

As a percentage of revenue, costs of corporate restaurant operations was 92.7% and 92.3% for the 16-week and 52-week periods ended August 25, 2013, respectively, compared to 91.2% for both the 16-week and 52-week periods ended August 26, 2012. Higher pre-opening costs, including labour costs, and other labour costs are the main reason for both the 16-week and 52-week period increases. For the 16-week period ended August 25, 2013, the higher labour costs were primarily the result of the added labour and training costs associated with renovating one Alice Fazooli's restaurant during Q4 and pre-opening costs associated with opening one new Signature restaurant subsequent to Q4 2013. For the 52-week period ended August 25, 2013, higher pre-opening costs, including labour and training costs were the result of opening five new Jack Astor's restaurants in the 52-week period, compared to only two new Jack Astor's restaurants in the same period of the prior year, as well as the costs associated with Reds and the Loose Moose during their closure for renovations in Q1 2013 and Q2 2013, respectively.

### ***Interest expense***

Interest expense remained consistent for the 16-week period ended August 25, 2013 compared to the 16-week period ended August 26, 2012. Interest expense increased \$0.2 million for the 52-week period ended August 25, 2013 compared to the 52-week period ended August 26, 2012.

### ***SIR Loan & Fund's interest in the Partnership***

On October 12, 2004, the Fund completed its initial public offering and used the proceeds to acquire the SIR Loan and invest in the Ordinary LP Units of the Partnership. In November, 2012 and March, 2013, the Fund acquired 1,418,900 Class A LP units upon SIR's conversion of its Class A GP Units into Fund units. In accordance with IAS-27, SIR has consolidated the Partnership. The Ordinary LP Units and Class A LP Units of the Partnership, which are held by the Fund, require SIR to pay distributions to the Fund when declared by the board of directors of SIR GP Inc. SIR GP Inc. is controlled by the Fund and, accordingly, SIR is unable to control the declaration of these distributions. As a result, the Ordinary LP Units and Class A LP Units of the Partnership have been classified as a liability in the consolidated statements of financial position. The Ordinary LP Units and Class A LP Units were initially recorded at fair value and subsequently at amortized cost, which requires updating the carrying amount of the financial liability to reflect actual and revised estimates in cash flows. The changes in the estimated cash flows are derived from changes in the value of the underlying Fund units adjusted for taxes and the SIR Loan. Changes in amortized cost are recognized in the consolidated statements of operations and comprehensive loss.

Interest on the SIR Loan totalled \$0.9 million and \$3.0 million for both the 16-week and 52-week periods ended August 25, 2013 and August 26, 2012, respectively.

***EBITDA<sup>(3)</sup> and Adjusted EBITDA<sup>(3)</sup>***

EBITDA<sup>(3)</sup> is \$6.2 million and \$17.7 million for the 16-week and 52-week periods ended August 25, 2013, respectively, and \$6.1 million and \$17.1 million for the 16-week and 52-week periods ended August 26, 2012, respectively. Adjusted EBITDA<sup>(3)</sup> is \$7.3 million and \$20.3 million for the 16-week and 52-week periods ended August 25, 2013, respectively and \$6.8 million and \$18.6 million for the 16-week and 52-week periods ended August 26, 2012, respectively. (See Selected Consolidated Historical Financial Information – Reconciliation of net earnings (loss) and comprehensive income (loss) for the period to EBITDA<sup>(3)</sup> and Adjusted EBITDA<sup>(3)</sup>).

***SIR Royalty Income Fund***

The following is a summary of the accounting implications of the SIR Loan and non-controlling interest of the Partnership:

*(a) SIR Loan*

The \$40.0 million SIR Loan bears interest at 7.5% per annum and is due October 12, 2044. On August 23, 2013, SIR, the Fund and the Partnership entered into an Amended and Restated Subordination and Postponement Agreement to subordinate and postpone their claims against SIR in favour of the lender. The Fund and the Partnership have not guaranteed the current credit facility (see Liquidity and Capital Resources section).

The debt is “permitted indebtedness” within the meaning of the agreements between the Fund, the Partnership and SIR, and as a result the Fund and the Partnership have, as contemplated in the existing agreements, subordinated and postponed their claims against SIR to the claims of the senior lender. This subordination, which includes a subordination of the Partnership’s rights under the License and Royalty Agreement between the Partnership and SIR whereby the Partnership licenses to SIR the right to use the trademarks and related intellectual property in return for Royalty payments based on revenues, has been effected pursuant to the terms of the Amended and Restated Subordination and Postponement Agreement.

Under the Amended and Restated Subordination and Postponement Agreement, absent a default or event of default under the Credit Agreement, ordinary payments to the Partnership and the Fund can continue and the Partnership can exercise any and all of its rights to preserve the trademarks and related intellectual property governed by the License and Royalty Agreement. However, if a default or an event of default were to occur, then payments to the Fund and the Partnership could cease and the related rights of the Fund and the Partnership could be subject to a “standstill” obligation for a period of up to 120 days (which may be extended if the senior lender is pursuing remedies). The Amended and Restated Subordination and Postponement Agreement also contains various other typical covenants.

Interest expense on the SIR Loan of \$0.9 million and \$3.0 million was charged to the consolidated statements of operations and comprehensive loss for both the 16-week and 52-week periods ended August 25, 2013 and August 26, 2012, respectively.

SIR has the right to require the Fund to, indirectly, purchase their Class C GP Units and assume a portion of the SIR Loan as consideration for the acquisition of the Class C GP Units.

(b) *Ordinary LP Units and Class A LP Units of SIR Royalty Limited Partnership*

	16-Week Period Ended August 25, 2013	16-Week Period Ended August 26, 2012	52-Week Period Ended August 25, 2013	52-Week Period Ended August 26, 2012
	(in thousands of dollars) (unaudited)			
Balance – Beginning of the period	80,408	42,564	58,328	25,579
Conversion of Class A GP Units	-	-	17,819	-
Change in amortized cost of the Ordinary LP Units and Class A LP Units of the Partnership	7,100	16,861	16,168	37,641
Distributions paid to Ordinary LP and Class A LP unitholders	(1,790)	(1,097)	(6,597)	(4,892)
Balance – End of period	85,718	58,328	85,718	58,328
Less: Current portion of Ordinary LP Units and Class A LP Units of the Partnership	(7,509)	(4,696)	(7,509)	(4,696)
Ordinary LP Units and Class A LP Units of the Partnership	78,209	53,632	78,209	53,632

The following is a summary of the results of operations of the Partnership:

Pooled Revenue <sup>(6)</sup>	75,649	68,326	228,695	214,792
Partnership royalty income <sup>(7)</sup>	4,539	4,213	13,847	13,098
Other income	13	12	39	40
Partnership expenses	(36)	(21)	(99)	(69)
Net earnings of the Partnership	4,516	4,204	13,787	13,069
SIR's interest in the earnings of the Partnership:				
Income from Class A & B GP Units of the Partnership	(1,085)	(1,557)	(4,062)	(4,811)
Income from Class C GP Units of the Partnership	(921)	(921)	(2,992)	(2,992)
	(2,006)	(2,478)	(7,054)	(7,803)
Fund's interest in the earnings of the Partnership	2,510	1,726	6,733	5,266

On October 12, 2004, the Partnership issued Ordinary LP and GP Units to the Fund for cash consideration of \$11.2 million. The holders of the Ordinary LP Units are entitled to receive their pro rata share of all residual distributions of the Partnership. In November, 2012 and March, 2013, the Fund acquired 1,418,900 Class A LP Units upon SIR's conversion of its Class A GP Units into Fund units. The Ordinary LP Units and Class A LP Units are accounted for as a financial liability in SIR's consolidated financial statements. The distributions are declared by the board of directors of SIR GP Inc., which is controlled by the Fund. Accordingly, the Ordinary LP Units and Class A LP Units of the Partnership have been classified as a financial liability in the consolidated statements of financial position. The amounts expected to be paid in the next fiscal year have been classified as current liabilities and the remaining balance as non-current. The Ordinary LP Units and Class A LP Units of the Partnership have been accounted for at amortized cost, with changes in the carrying value recorded in the consolidated statements of operations.

SIR, as the holder of the Class A GP Units, is entitled to receive their pro rata share of all residual distributions of the Partnership and the Class A GP Units are exchangeable into units of the Fund.

In 2004, the Partnership granted SIR a 99-year license to use the SIR Rights in most of Canada in consideration for a Royalty, payable by SIR to the Partnership, equal to 6% of the revenue of the Royalty Pooled Restaurants (the "License and Royalty Agreement").

(6) *Includes revenue from the Royalty Pooled Restaurants. The Partnership owns the SIR Rights formerly owned or licensed by SIR or its subsidiaries and used in connection with the operation of the majority of SIR's restaurants in Canada.*

(7) *6% of Pooled Revenue plus a Make-Whole Payment for closed locations, if applicable, included in Royalty Pooled Restaurants.*

Under the terms of the License and Royalty Agreement, SIR may be required to pay a Make-Whole Payment in respect of the reduction in revenues for restaurants permanently closed during a reporting period. SIR is not required to pay any Make-Whole Payments in respect of a permanently closed restaurant following the date on which the number of Royalty Pooled Restaurants is equal to or greater than 68 or following October 12, 2019, whichever occurs first. On January 1 of each year (the "Adjustment Date"), the restaurants subject to the License and Royalty Agreement are adjusted for new SIR Restaurants opened for at least 60 days preceding such Adjustment Date. At each Adjustment Date, SIR will be entitled to convert its Class B GP Units to Class A GP Units based on the formula defined in the Partnership Agreement. Additional Class B GP Units may be converted to Class A GP Units in respect of these new SIR Restaurants if actual revenues of the new SIR Restaurants exceeded 80% of the initial estimated revenues and the formula defined in the Partnership Agreement. Conversely, converted Class A GP Units will be returned by SIR if the actual revenues of the new SIR Restaurants are less than 80% of the initial estimated revenues. In December of each year, an additional distribution will be payable to the Class B GP unitholders based on actual revenues of the new SIR Restaurants exceeding 80% of the initial estimated revenues or there will be a reduction in the distributions to the Class A GP unitholders if revenues are less than 80% of the initial estimated revenues.

On January 1, 2013, four (January 1, 2012 – one) new SIR Restaurants, were added to the Royalty Pooled Restaurants in accordance with the Partnership Agreement. As consideration for the additional Royalty associated with the addition of four new SIR Restaurants on January 1, 2013 (January 1, 2012 – one), as well as the Second Incremental Adjustment for the one new SIR Restaurant added to Royalty Pooled Restaurants on January 1, 2012 (January 1, 2011 – one), SIR converted its Class B GP Units into Class A GP Units based on the formula defined in the Partnership Agreement. The number of Class B GP Units that SIR converted into Class A GP Units was reduced by an adjustment for the permanent closure of two (January 1, 2012 – nil) SIR Restaurants during the prior year. The net effect of these adjustments to the Royalty Pooled Restaurants was that SIR converted 296,000 (January 1, 2012 – 204,000) Class B GP Units into 296,000 (January 1, 2012 – 204,000) Class A GP Units on January 1, 2013 at an estimated fair value of \$4.3 million (January 1, 2012 – \$1.9 million). In addition, the revenues of one new SIR Restaurant added to Royalty Pooled Restaurants on January 1, 2012 (January 1, 2011 – one) exceeded 80% of the Initial Adjustment's estimated revenues and, as a result, an additional distribution of \$0.02 million was declared in December 2012 (December 2011 – \$0.03 million) and paid the following January. As at August 25, 2013, SIR's interest in the Partnership is 24.4% (August 26, 2012 – 38.2%).

(c) *Amounts due to the Fund* – (see Transactions with the SIR Royalty Income Fund in the Transactions with Related Parties section)

### ***Liquidity and Capital Resources***

#### ***Selected Consolidated Statement of Cash Flows Information***

	16-Week Period Ended August 25, 2013	16-Week Period Ended August 26, 2012	52-Week Period Ended August 25, 2013	52-Week Period Ended August 26, 2012
	(in thousand of dollars) (unaudited)			
Cash provided by continuing operations	7,137	6,603	12,647	12,350
Cash used in continuing investing activities	(2,513)	(4,515)	(6,509)	(11,104)
Cash provided by (used in) continuing financing activities	(2,647)	4,490	(8,925)	3,958
Increase (decrease) in cash and cash equivalents during the period	1,977	6,578	(2,787)	5,262
Cash and cash equivalents – Beginning of period	5,731	3,917	10,495	5,233
Cash and cash equivalents – End of period	7,708	10,495	7,708	10,495

Cash provided by continuing operations increased by \$0.5 million and \$0.3 million for the 16-week and 52-week periods ended August 25, 2013 as compared to the 16-week and 52-week periods ended August 26, 2012, respectively. Net loss and comprehensive loss for the 16-week and 52-week periods ended August 25, 2013 decreased by \$8.9 million and \$18.5 million, respectively. This decrease was offset by fluctuations in non-cash expenses from the same periods of the prior year. Additional non-cash expenses for the 16-week and 52-week periods ended August 25, 2013 included an increase in the impairment of goodwill of \$0.2 million and \$0.2 million, respectively, an increase in the impairment of non-financial assets of \$0.2 million and \$0.3 million, respectively, an increase in depreciation and amortization of \$0.5 million and \$1.2 million, respectively, and an increase in other items of \$0.2 million and \$1.1 million, respectively. Other items not affecting cash for the 52-week period ended August 25, 2013 includes transaction costs related to the sale of Fund units in Q1 2013 and Q3 2013 that were paid from the restricted cash account rather than from operating cash. There was also an increase in the change in working capital items of \$0.8 million and \$1.5 million for the 16-week and 52-week periods ended August 25, 2013, respectively, mainly due to the timing of payments. These increases in operating cash were offset by the decrease in the change in amortized cost of Ordinary LP Units and Class A LP Units of the Partnership of \$9.8 million and \$21.5 million, respectively, and the increase in distributions paid to Ordinary LP and Class A LP unitholders of \$0.7 million and \$1.7 million for the 16-week and 52-week periods ended August 25, 2013, respectively.

Continuing investing activities used cash of \$2.5 million and \$6.5 million for the 16-week and 52-week periods ended August 25, 2013, respectively. Cash used in continuing investing activities was \$4.5 million and \$11.1 million for the 16-week and 52-week periods ended August 26, 2012, respectively. Purchases of property and equipment and other assets – net amounted to \$4.6 million and \$4.5 million for the 16-week periods ended August 25, 2013 and August 26, 2012, respectively and \$20.7 million and \$11.5 million for the 52-week periods ended August 25, 2013 and August 26, 2012, respectively. The majority of the capital expenditures for the 52-week period ended August 25, 2013 relate to the construction costs incurred for the new restaurants opened to date (two in Q1 2013, two in Q3 2013, one in Q4 2013, and one subsequent to Q4 2013) and the renovation costs for Reds Wine Tavern, the Loose Moose, Scaddabush at the Alice Fazooli's Square One location in Mississauga, Ontario, and two Jack Astor's restaurants. The majority of the capital expenditures for the 52-week period ended August 26, 2012, relate to the construction costs incurred for the two new Jack Astor's restaurants that opened during fiscal 2012 and the two new Jack Astor's that opened in Q1 of fiscal 2013. In addition, there were capital expenditures for the four Jack Astor's renovations that occurred during fiscal 2012, three in Q1 and one in Q4. Management expects that the investments in new and existing restaurants and other profit enhancing initiatives (such as new patios and patio expansions) and maintenance capital expenditures, will help position SIR favourably in the market. Cash used in continuing investing activities includes net cash proceeds received from restricted funds of \$2.0 million and \$14.0 million for the 16-week and 52-week periods ended August 25, 2013, respectively. The proceeds from the conversion of Class A GP Units to Fund units and their subsequent sale was placed in a restricted account and has been accounted for as a non-cash transaction in the statement of cash flows.

Cash used in continuing financing activities was \$2.6 million and \$8.9 million for the 16-week and 52-week periods ended August 25, 2013, respectively. For the 16-week and 52-week periods ended August 26, 2012, cash provided by continuing financing activities was \$4.5 million and \$4.0 million, respectively. Proceeds received from the issuance of long-term debt were \$6.9 million and \$11.8 million for the 16-week and 52-week periods ended August 26, 2012. Principal repayments on long-term debt were \$1.3 million and \$3.6 million for the 16-week and 52-week periods ended August 25, 2013, respectively, and \$0.9 million and \$2.4 million for the 16-week and 52-week periods ended August 26, 2012, respectively.

The two new Jack Astor's restaurants that opened in fiscal 2012 and the two new Jack Astor's restaurants that opened in Q1 2013 were added to the Royalty Pooled Restaurants effective January 1, 2013. The new Jack Astor's that opened in Q3 2011 was added to the Royalty Pooled Restaurants effective January 1, 2012. At those times, SIR received additional Class A GP Units in accordance with the formula for adjustment for New Additional Restaurants added to Royalty Pooled Restaurants. The amount of Class A GP Units received in each year was adjusted for the Second Incremental Adjustment for the one (2011 – one) New Additional Restaurant that was added to Royalty Pooled Restaurants on January 1, 2012. Under the terms of the Exchange Agreement, SIR has the right to convert some or all of the net additional Class A GP Units into Fund units on a one-for-one basis. As at August 25, 2013, SIR holds 2,187,951 Class A GP Units.

As at August 25, 2013, SIR had current assets of \$21.3 million (August 26, 2012 – \$20.8 million) and current liabilities of \$40.5 million (August 26, 2012 – \$36.6 million) resulting in a working capital deficit of \$19.2 million (August 26, 2012 – \$15.8 million). Revenues in the restaurant business are largely paid by cash and credit cards whereas most suppliers offer credit terms for payment. Therefore, restaurants are able to pay their suppliers from the cash received on revenues in the following months, as the supplier payables are due. Cash balances are typically used to construct new restaurants or re-invest in existing restaurants to grow the business. As a result, SIR, like many other restaurant businesses would anticipate having a negative working capital balance in the foreseeable future.

Management believes that currently there are sufficient cash resources retained in SIR from its cash generated by operations to fund its working capital requirements, scheduled debt repayments, and future construction commitments.

On August 23, 2013, SIR entered into a Second Amended and Restated Loan Agreement (the Credit Agreement) that includes the Term Loan and the Tranche A Development loan, which were outstanding as of August 25, 2013, and also provided for additional committed financing (Tranche B Development Loan) and uncommitted financing (Tranche C Development Loan).

All loans under the Credit Agreement, except the Tranche C Development Loan, are due on November 14, 2016. The Term Loan and the Tranche A Development loan have a variable interest rate equal to the greater of 6.0% per annum and the three-month Canadian dollar bankers' acceptance rate plus 5.75% per annum, which on August 25, 2013, totalled 6.95%. The Tranche B Development Loan has a variable interest rate equal to the greater of 6.0% per annum and the three-month Canadian dollar bankers' acceptance rate plus 5.65% per annum. SIR can also elect to fix the interest rate. The amortization period for the Term Loan, the Tranche A Development Loan and the Tranche B Development Loan are ten years, seven years, and seven years, respectively.

The Term Loan and Tranche A Development Loan are repayable in estimated monthly blended instalments of principal and interest of \$0.3 million and \$0.2 million, respectively.

The Tranche B Development Loan is for a maximum principal amount of \$4.0 million available to SIR by way of multiple advances, and availability was extended to April 10, 2014, subsequent to year end. As at August 25, 2013, available drawings under the Tranche B Development Loan total \$4.0 million. The Tranche B Development Loan will be made available only for the purpose of (a) costs incurred in connection with capital expenditures relating to new restaurant locations and (b) renovations and capital expenditures relating to existing restaurant locations. The Tranche B Development Loan will be repayable in blended monthly payments of principal and interest subsequent to the conversion to a term loan. Interest only will be payable monthly until the Tranche B Development Loan is converted into a term loan.

The Tranche C Development Loan is not to exceed \$6.0 million and is available to use subject to approval by the lender. Terms and conditions of the Tranche C Development Loan have not been agreed on by the lender and SIR.

SIR incurred financing fees of \$0.3 million in respect of amending the Credit Agreement, which have been classified in intangible and other assets. These financing fees will be netted against the Tranche B Development Loan when SIR commences drawing on this facility. Subsequent to August 25, 2013, SIR drew \$1.5 million on the Tranche B Development Loan.

The Credit Agreement is collateralized by a general security agreement and entitles the lender to a first charge on all of SIR's assets, including a pledge of all shares and the investment in the Partnership and a specific assignment of the rights under the License and Royalty Agreement. The loan is secured by substantially all of the assets of SIR and most of its subsidiaries, which are also guarantors. However, the lender does not have a pledge over the assets of the Partnership. The Credit Agreement contains certain financial and non-financial covenants that SIR is in compliance with as at its last reporting date to the lender, including a minimum fixed charge coverage ratio and a senior leverage ratio. The Partnership and the Fund have not guaranteed the Credit Agreement.

The Credit Agreement qualifies as "permitted indebtedness" within the meaning of the agreements between the Fund, the Partnership and SIR, and as a result the Fund and the Partnership have, as contemplated in the existing agreements, subordinated and postponed their claims against SIR to the claims of the lender. The terms of the subordination are as contemplated in the previous agreements between the Fund, the Partnership and SIR. This subordination includes a subordination of the Partnership's rights under the License and Royalty Agreement between the Partnership and SIR whereby the Partnership licenses to SIR the right to use trademarks and related intellectual property in return for royalty payments based on revenues and is effected pursuant to the terms of an Amended and Restated Subordination and Postponement Agreement, a copy of which was filed on SEDAR.

A company owned by the majority shareholder of SIR has guaranteed SIR's obligations under the Credit Agreement and a guarantee fee of \$nil and \$0.05 million were charged to the consolidated statement of operations for the 16-week and 52-week periods ended August 25, 2013, respectively (\$0.07 million and \$0.2 million for the 16-week and 52-week periods ended August 26, 2012). The agreement between SIR and the guarantor expired on April 13, 2013. Subsequent to year end, SIR entered into a new guarantee agreement. Subsequent to year end, SIR entered into a new guarantee agreement with the guarantor. On November 13, 2009, SIR also issued warrants to the majority shareholder of SIR to acquire Class S Special Shares of SIR, which would, if exercised, represent a controlling voting interest in SIR. The warrants have an exercise price of \$1.00, expire on November 11, 2020 and can only be exercised upon an event of default by SIR with respect to the Second Amended Credit Agreement. The warrants have also been pledged to the senior lender.

On October 23, 2012, the lender released the security it held on 1,500,000 Class A GP Units in the Partnership (and any Fund units received upon conversion of Class A GP Units in the Partnership) and required that all sale proceeds be used to fund the costs associated with constructing new restaurants and renovating existing restaurants.

On November 13, 2012, November 15, 2012 and March 14, 2013, SIR converted 373,900, 150,000 and 895,000 Class A GP Units to Fund units, respectively, and sold these Fund units for total net proceeds of \$16.6 million (net of certain transaction costs of \$1.3 million). SIR's interest in the Partnership was affected by the conversions of the Class A GP Units into Fund units and as at August 25, 2013, SIR retained a 24.4% interest in the Partnership. The proceeds net of certain transaction costs of \$17.0 million were deposited in a restricted account by the lender and, accordingly, have been classified as restricted cash in the consolidated statements of financial position. This disposition of the Fund units has been accounted for as a non-cash transaction in the consolidated statements of cash flows. Subsequent to the disposal of the Fund units, \$14.0 million of the funds held in the restricted account has been released to SIR. As at August 25, 2013, the balance in the restricted account is \$3.0 million. The funds are released upon SIR presenting eligible capital expenditures to the lender.

### ***Contractual Obligations***

In 2004, the Partnership granted SIR a 99-year license to use the SIR Rights in most of Canada in consideration for a Royalty, payable by SIR to the Partnership, equal to 6% of the revenue of the restaurants included in Royalty Pooled Restaurants. Payment of the Royalty is secured by the Partnership General Security Agreement. On August 23, 2013, SIR, the Fund and the Partnership amended the agreement to subordinate and postpone their claims against SIR in favour of the senior lender. The Partnership and the Fund have not guaranteed this credit facility (Please refer to SIR Royalty Income Fund section).

The security interest for all amounts payable by SIR to the Partnership under the License and Royalty Agreement, as set out in the Partnership General Security Agreement, is substantially the same as, and ranks equally with, the security interest granted by SIR to the Fund in respect of the SIR Loan. SIR consolidates the Partnership, and this transaction between SIR and the Partnership is eliminated in SIR's consolidated financial statements, however the obligation for payments remains.

Under the terms of the License and Royalty Agreement, SIR may be required to pay a Make-Whole Payment in respect of the reduction in revenue for restaurants closed during a reporting period. SIR is not required to pay any Make-Whole Payment in respect of a closed restaurant following the date on which the number of Royalty Pooled Restaurants is equal to or greater than 68, or following October 12, 2019, whichever occurs first. On January 1 of each year (the "Adjustment Date"), the restaurants subject to the License and Royalty Agreement are adjusted for new SIR restaurants opened for at least 60 days preceding such Adjustment Date. At each Adjustment Date, SIR will be entitled to convert its Class B GP Units to Class A GP Units based on a formula defined in the Partnership Agreement.

The Alice Fazooli's in Toronto, Ontario and the Jack Astor's in Kitchener, Ontario were closed on January 27, 2012 and February 13, 2012, respectively. Under the terms of the License and Royalty Agreement, SIR was required to pay a Make-Whole Payment for these locations from their date of closure until December 31, 2012. In accordance with the License and Royalty Agreement, on January 1, 2013, the revenue of these closed restaurants were netted against the revenue of the new SIR Restaurants, which have been open for at least 60 days prior to the Adjustment Date, which determined the number of Class B GP Units of the Partnership, held by SIR, that was converted into Class A GP Units of the Partnership.

SIR and its subsidiaries have entered into operating leases relating to its head office and restaurant locations with minimum annual payments.

Subsequent to August 25, 2013, SIR completed the construction of one restaurant for which it incurred further costs of approximately \$2.2 million. On this same property, SIR plans to build two more restaurants, for which it has begun the early stages of construction, and expects to incur a further \$3.6 million in construction costs to complete them. In addition, SIR has three other commitments to lease properties, on which it plans to build three new restaurants. As at the current date, SIR has not entered into any construction contracts for these other restaurants to be built but expects to do so in the future. Final costs of construction are subject to uncertainties as to their amounts and timing. Items such as finalization of design and final construction quotations could change the total cost of these projects. There can be no assurance that these restaurants will be opened or will become part of Royalty Pooled Restaurants.

As at August 25, 2013, \$18.7 million and \$10.2 million were outstanding on SIR's Credit Agreement for the Term Loan and Tranche A Development Loan, respectively (see Liquidity and Capital Resources section).



SIR has the following contractual obligations as of August 25, 2013 (in thousands of dollars):

	1 Year	2 – 3 Years	4 – 5 Years	Thereafter	Total
Operating leases	13,357	27,291	23,187	42,963	106,798
Long-term debt principal repayments	3,950	8,764	16,184	-	28,898
SIR Loan principal repayment	-	-	-	40,000	40,000
	<b>17,307</b>	<b>36,055</b>	<b>39,371</b>	<b>82,963</b>	<b>175,696</b>

### ***Off-Balance Sheet Arrangements***

SIR has off-balance sheet arrangements with respect to its operating leases relating to its head office and restaurant locations with minimum annual payments. (See Contractual Obligations section).

### ***Transactions with Related Parties***

SIR has entered into related party transactions with shareholders or companies controlled by shareholders of SIR and directors of SIR. The transactions are in the normal course of business and are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties. Significant transactions with related parties include:

- Payment for consulting fees, charged to corporate costs, provided by one shareholder and director of SIR, in the amount of \$nil for both the 16-week and 52-week periods ended August 25, 2013 (\$nil and \$0.01 million for the 16-week and 52-week periods ended August 26, 2012, respectively).
- Payment for occupancy costs and maintenance services, charged to corporate costs, provided by a company owned by a party related to a shareholder of SIR, in the amount of \$0.05 million and \$0.16 million for the 16-week and 52-week periods ended August 25, 2013, respectively (\$0.05 million and \$0.07 million for the 16-week and 52-week periods ended August 26, 2012, respectively).
- Payment for occupancy costs, charged to corporate costs, provided by a company owned by a director and shareholder of SIR, in the amount of \$0.02 million for both the 16-week and 52-week periods ended August 25, 2013 (\$nil for both the 16-week and 52-week periods ended August 26, 2012).
- Payment for maintenance services, charged to direct costs of restaurant operations, provided by a company owned by a party related to a shareholder of SIR, in the amount of \$0.05 million and \$0.07 million for the 16-week and 52-week periods ended August 25, 2013, respectively (\$nil and \$0.04 million for the 16-week and 52-week periods ended August 26, 2012, respectively).
- Payment for design and construction management fees and fixtures, charged to property and equipment, provided by a company owned by a shareholder of SIR, in the amount of \$0.1 million and \$0.7 million for the 16-week and 52-week periods ended August 25, 2013, respectively (\$0.2 million and \$0.7 million for the 16-week and 52-week periods ended August 26, 2012, respectively).
- Payment for construction management fees and fixtures, charged to property and equipment, provided by a company owned by a party related to a shareholder of SIR, in the amount of \$0.3 million and \$1.4 million for the 16-week and 52-week periods ended August 25, 2013, respectively (\$0.4 million and \$0.7 million for the 16-week and 52-week periods ended August 26, 2012, respectively).
- Payment for fixtures, charged to property and equipment, provided by a shareholder of SIR, in the amount of \$0.09 million for both the 16-week and 52-week periods ended August 25, 2013 (\$nil for both the 16-week and 52-week periods ended August 26, 2012).
- Received repayment against loans and advances from U.S. S.I.R. L.L.C. of \$0.06 million and \$0.2 million for the 16-week and 52-week periods ended August 25, 2013, respectively (\$0.03 million and \$0.4 million for the 16-week and 52-week periods ended August 26, 2012, respectively). SIR recognized interest income on those loans and advances of \$0.06 million and \$0.2 million for the 16-week and 52-week periods ended August 25, 2013, respectively (\$0.05 million and \$0.2 million for the 16-week and 52-week periods ended August 26, 2012, respectively). As at August 25, 2013, SIR has loans and advances of \$1.2 million owing from U.S. S.I.R. L.L.C. (August 26, 2012 – \$1.2 million).

- During the 52-week period ended August 26, 2012, SIR entered into two lease agreements with a company that is owned by a party related to a director of SIR. Rent is payable under these lease agreements based on a percentage of the revenues of the related restaurant. Rent paid under these lease agreements for both the 16-week and 52-week periods ended August 25, 2013 and August 26, 2012 was \$nil.
- During the 52-week period ended August 26, 2012, SIR acquired an investment in common shares of a company owned by a party related to a shareholder of SIR for a nominal amount. SIR does not have the ability to significantly influence the operations of this company and, accordingly, has accounted for the investment as a financial asset (available for sale).
- Net loss from two trial seasonal restaurant operations operated by SIR for companies owned by a party related to a director of SIR were \$nil for both the 16-week and 52-week periods ended August 25, 2013 (\$nil and \$0.09 million for the 16-week and 52-week periods ended August 26, 2012, respectively). SIR had sales to these related companies of \$nil for both the 16-week and 52-week periods ended August 25, 2013 (\$nil and \$0.01 million for the 16-week and 52-week periods ended August 26, 2012, respectively). During the 52-week period ended August 26, 2012 and subsequent to the first season of these operations, SIR entered into lease agreements with the related party for two of these restaurant locations. Accordingly, these restaurants have been included in the earnings from restaurant operations for the 16-week and 52-week periods ended August 25, 2013 and August 26, 2012.

In addition, included in accounts receivable are amounts due from U.S. S.I.R. L.L.C and its subsidiary of \$0.20 million (August 26, 2012 – \$0.26 million). Also included in accounts receivable are amounts due from a company owned by a party related to a shareholder of \$nil (August 26, 2012 – \$0.06 million) and amounts due from a company owned by a party related to a director of SIR of \$0.20 million (August 26, 2012 – \$0.04 million).

Included in accounts payable and accrued liabilities are amounts due to a company owned by a shareholder of SIR of \$0.05 million (August 26, 2012 – \$0.04 million). Also included in accounts payable are amounts due to a company owned by a party related to a shareholder of SIR of \$0.15 million (August 26, 2012 – \$0.09 million), amounts due to a company owned by a party related to a director of SIR of \$0.09 million (August 26, 2012 – \$0.03 million) and amounts due to U.S. S.I.R. L.L.C. of \$0.76 million (August 26, 2012 - \$0.73 million).

### ***Transactions with the SIR Royalty Income Fund***

Advances receivable from the Fund and its subsidiaries as at August 25, 2013 were \$2.4 million (August 26, 2012 – \$2.8 million). Advances receivable are non-interest bearing and due on demand.

During the 16-week and 52-week periods ended August 25, 2013, distributions of \$2.5 million and \$6.7 million, respectively, were declared to the Fund by the Partnership (\$1.7 million and \$5.3 million for the 16-week and 52-week periods ended August 26, 2012, respectively). The Fund, indirectly through the Trust, is entitled to receive a pro rata share of all residual distributions. Distributions payable to the Fund as at August 25, 2013 were \$3.9 million (August 26, 2012 – \$3.8 million).

The SIR Loan bears interest at 7.5% per annum. Interest expense on the SIR Loan totaled \$0.9 million and \$3.0 million for both the 16-week and 52-week periods ended August 25, 2013 and August 26, 2012, respectively. Interest payable on the SIR Loan as at August 25, 2013 was \$0.5 million (August 26, 2012 – \$0.5 million).

SIR, through the Partnership, has entered into an arrangement with the Fund and the Trust whereby the Partnership will provide or arrange for the provision of services required in the administration of the Fund and the Trust. The Partnership has arranged for these services to be provided by SIR GP Inc., in its capacity as the managing general partner of the Partnership. The Partnership provided these services to the Fund and the Trust for consideration of \$0.007 million and \$0.024 million for the 16-week and 52-week periods ended August 25, 2013, respectively (\$0.007 million and \$0.024 million for the 16-week and 52-week period ended August 26, 2012), which was the amount of consideration agreed to by the related parties.

### ***Critical Accounting Estimates and Judgements***

The preparation of SIR's financial statements requires Management to use judgment in applying its accounting policies and estimates and assumptions about the future. Estimates and other judgments are continuously evaluated and are based on management's experience and other factors, including expectations about future events that are believed to be reasonable under the circumstances. The following discusses the most significant accounting judgments and estimates that SIR has made in the preparation of its consolidated financial statements:

### **Impairment of non-financial assets**

Property and equipment and intangible assets (other than goodwill) are tested for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable. For the purpose of measuring recoverable amounts, assets are grouped at the lowest levels for which there are separately identifiable cash flows (CGUs). The recoverable amount is the higher of an asset's fair value less costs to sell and value-in-use (being the present value of the expected future cash flows of the relevant asset or CGU, as determined by management).

Goodwill is reviewed for impairment annually or at any time if an indicator of impairment exists. Management monitors goodwill for internal purposes based on its CGUs, which are the restaurants.

SIR evaluates impairment losses, other than goodwill impairment, for potential reversals when events or circumstances warrant such consideration. Goodwill is assessed for impairment together with the assets and liabilities of the related CGU. Impairment losses are recognized in the costs of corporate restaurant operations.

During the 52-week period ended August 25, 2013, SIR recognized an impairment of goodwill of \$0.4 million (52-week period ended August 26, 2012 – \$0.2 million). The impairments are a result of declining sales and earnings of one restaurant. In fiscal 2013, the recoverable amount is based on value-in-use. Significant assumptions used in the discounted cash flow model included estimated cash flows for the restaurant, the discount rate of 15% and the estimated proceeds to dispose of the assets at the end of the lease term. Management has performed sensitivity testing and has determined that a reasonable change in the assumptions would not result in a material change to the goodwill impairment. In fiscal 2012, the recoverable amount is based on fair value less costs to sell, using a discounted cash flow model. Significant assumptions used in the model include estimated cash flows for the restaurant, the discount rate of 16% and a terminal growth rate of 3.55%. Management has performed sensitivity testing on the estimates and has determined that a reasonable change in the assumptions would not result in a material change to the goodwill impairment.

As a result of a decline in sales and earnings from certain restaurants, SIR conducted an impairment analysis of certain restaurants' non-financial assets. The analysis indicated that the estimated recoverable amounts for four restaurants (2012 – one restaurant) was less than the carrying value of the restaurants' non-financial assets (property and equipment). In fiscal 2013, the recoverable amount for the impairment of one Jack Astor's and two Alice Fazooli's restaurants was based on fair value, less costs to sell. The fair value less costs to sell for the one Jack Astor's and two Alice Fazooli's restaurants was estimated using a depreciated replacement cost methodology. The recoverable amount for the fiscal 2013 impairment of the remaining restaurant (Jack Astor's restaurant) (2012 – one Jack Astor's restaurant) was based on value-in-use, which was estimated using a discounted cash flow model. Significant assumptions used in the model include the estimate of cash flows and a discount rate of 15% (2012 – 16%). Management has performed sensitivity testing on the estimates and determined that a reasonable change in assumptions would not result in a material change in the impairment of the property and equipment.

### **Loans and advances**

Loans and advances are recorded at amortized cost and are written down to their estimated realizable amount when there is evidence of an impairment. As at August 25, 2013, SIR evaluated its loans and advances from U.S. S.I.R. L.L.C. for impairment. SIR determined the estimated recoverable amounts by using a discounted cash flow model. Significant assumptions used in the discounted cash flow model include the expected future cash payments and a discount rate of 15%. Based on the analysis completed, a provision of \$0.07 million, for the 52-week period ended August 25, 2013 (52-week ended August 26, 2012 – \$nil) was recognized in the consolidated statements of operations and comprehensive loss.

### **Consolidation of the Partnership**

The determination of the entity having the power to govern the financial and operating policies of the Partnership required significant judgments. Based on an evaluation of the activities of the Partnership and the Partnership Agreement, management concluded the substance of the relationship between the Partnership, SIR and the Fund indicates that the Partnership is controlled by SIR. Accordingly, SIR has consolidated the Partnership.

### **Ordinary LP Units and Class A LP Units of the Partnership**

The classification of a financial instrument as a liability or equity requires significant judgment. Based on an evaluation of the Partnership Agreement and rights of SIR and SIR GP Inc. under this agreement, management concluded that SIR has an obligation to pay distributions once declared. Accordingly, the Ordinary LP Units and Class A LP Units of the Partnership held by the Fund have been classified as a liability in the consolidated statements of financial position.

In addition, accounting for the Ordinary LP Units and Class A LP Units of the Partnership at amortized cost also requires significant estimates. Management is required to estimate the future cash flows for the distributions on the Ordinary LP Units and Class A LP Units, which are estimated using the changes in the underlying unit price of the Fund units adjusted for taxes and SIR's loan payable to the Fund. Accordingly, the adjustments and methods used to estimate the cash flows are subject to uncertainty due to the fact that the expected cash flows can only be observed indirectly.

The current portion of the Ordinary LP Units and Class A LP Units is estimated based on the expected cash payments in the next fiscal year. The actual cash payments could differ from the estimates due to changes in the Fund's distribution policy, requirements of the Fund to settle its obligations, such as income taxes, and the performance of the Royalty Pooled Restaurants.

### ***Changes in Accounting Policies, Including Recently Issued Accounting Pronouncements***

#### **IFRS issued but not yet adopted**

IFRS 9, Financial Instruments, is the first part of a new standard on classification and measurement of financial assets that will replace IAS 39, Financial Instruments: Recognition and Measurement. IFRS 9 has two measurement categories: amortized cost and fair value. All equity instruments are measured at fair value. A debt instrument is measured using amortized cost only if the entity is holding it to collect contractual cash flows and the cash flows represent principal and interest; otherwise, it is at fair value through profit or loss. IFRS 9 is effective for years beginning on or after January 1, 2015. Management is evaluating the standard and has not yet determined the impact on its consolidated financial statements.

In May 2011, the IASB issued the following standards, which have not yet been adopted by SIR: IFRS 10, Consolidated Financial Statements; IFRS 11, Joint Arrangements; IFRS 12, Disclosure of Interests in Other Entities; IAS 27, Separate Financial Statements; IFRS 13, Fair Value Measurement; and amended IAS 28, Investments in Associates and Joint Ventures. Each of the new standards is effective for annual periods beginning on or after January 1, 2013, with early adoption permitted.

The following is a brief summary of the new standards:

IFRS 10, Consolidated Financial Statements, requires an entity to consolidate an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Under existing IFRS, consolidation is required when an entity has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. IFRS 10 replaces Standing Interpretations Committee (SIC) 12, Consolidation - Special Purpose Entities, and parts of IAS 27. Management has determined that the adoption of this standard has no impact on its consolidated financial statements.

IFRS 11, Joint Arrangements, requires a venturer to classify its interest in a joint arrangement as a joint venture or joint operation. Joint ventures will be accounted for using the equity method of accounting whereas for a joint operation the venturer will recognize its share of the assets, liabilities, revenue and expenses of the joint operation. Under existing IFRS, entities have the choice to proportionately consolidate or equity-account for interests in joint ventures. IFRS 11 supersedes IAS 31, Interests in Joint Ventures, and SIC 13, Jointly Controlled Entities - Non-monetary Contributions by Venturers. Management has determined that the adoption of this standard has no impact on its consolidated financial statements.

IFRS 12, Disclosure of Interests in Other Entities, establishes disclosure requirements for interests in other entities, such as joint arrangements, associates, special purpose vehicles and off-balance sheet vehicles. The standard carries forward existing disclosures and also introduces significant additional disclosure requirements that address the nature of, and risks associated with, an entity's interests in other entities. Management is evaluating this standard and has not yet determined the impact on its consolidated financial statements.

IFRS 13, Fair Value Measurement, is a comprehensive standard for fair value measurement and disclosure requirements for use across all IFRS. The new standard clarifies that fair value is the price that would be received to sell an asset, or paid to transfer a liability in an orderly transaction between market participants, at the measurement date. It also establishes disclosures about fair value measurement. Under existing IFRS, guidance on measuring and disclosing fair value is dispersed among the specific standards requiring fair value measurements and, in many cases, does not reflect a clear measurement basis or consistent disclosures. Management is evaluating this standard and has not yet determined the impact on its consolidated financial statements.

In addition, there have been amendments to existing standards, including IAS 27 and IAS 28. IAS 27 addresses accounting for subsidiaries, jointly controlled entities and associates in non-consolidated financial statements. IAS 28 has been amended to include joint ventures in its scope and to address the changes in IFRS 10 through 13.

#### **Amendments to other standards**

IAS 19, Employee Benefits, has been amended to make significant changes to the recognition and measurement of defined benefit pension expense and termination benefits and to enhance the disclosure of all employee benefits. A number of other amendments have been made to recognition, measurement and classification, including redefining short-term and other long-term benefits, guidance on the treatment of taxes relating to benefit plans, guidance on risk/ cost sharing features and expanded disclosures. The standard is effective for years beginning on or after January 1, 2013. Management has determined that the adoption of this standard has no impact on its consolidated financial statements.

IAS 36, Impairment of Assets – Disclosures, has been amended to introduce limited scope amendments to remove certain disclosure requirements in IAS 36, Impairment of Assets. This standard is effective for years beginning on or after January 1, 2014. Management is evaluating this standard and has not yet determined the impact on its consolidated financial statements.

IFRIC 21, Accounting for Levies Imposed by Governments, clarifies that the obligating event giving rise to a liability to pay a levy is the activity described in the relevant legislation that triggers payment of the levy. This standard is effective for years beginning on or after January 1, 2014. Management is evaluating this standard and has not yet determined the impact on its consolidated financial statements.

#### ***Financial Instruments***

Financial assets and liabilities have been classified into categories that determine their basis of measurement and for items measured at fair value, whether changes in fair value are recognized in the consolidated statements of operations or in comprehensive loss. SIR's financial instruments consist of cash and cash equivalents, restricted cash, trade and other receivables, loans and advances, trade and other payables, long-term debt, loan payable to the Fund, Ordinary LP Units and Class A LP Units of the Partnership and warrants. The fair values of these instruments approximate their carrying amounts due to their short-term maturity or, in the case of the loans and advances, the carrying value approximates fair values as the effective interest rate approximates current market rates. The fair value of the long-term debt is \$28.9 million and is determined based on the estimated contractual schedule of payments as the interest rate varies with the current market rates and, in the case of the finance lease obligations, the rate on the debt instrument is not materially different from current market interest rates. The warrants have a nominal fair value. The fair value of the loan payable to the Fund and the Ordinary LP Units and Class A LP Units of the Partnership could only be determined through the valuation of the financial instruments. The loan payable to the Fund is due to a related party and there is no active market for the debt. SIR intends to hold the loan payable to the Fund until its maturity on October 12, 2044. The Ordinary LP Units and Class A LP Units of the Partnership are also held by the Fund and there is no active market for the Ordinary LP Units and Class A LP Units. As a result, the determination of its fair value is not practicable within the constraints of timeliness and cost.

SIR's financial instruments exposed to credit risk include cash and cash equivalents, restricted cash, trade and other receivables and loans and advances. SIR minimizes the credit risk of cash and cash equivalents and restricted cash by depositing funds with reputable financial institutions. SIR's trade and other receivables primarily comprise amounts due from major credit card companies; therefore, management believes that SIR's trade and other receivables credit risk exposure is limited. SIR monitors the collectability of its loans and advances, predominantly due from related parties, by reviewing them for impairment on an individual basis and recording the instrument at its estimated recoverable amount. SIR has determined that certain loans and advances are impaired based on estimated future cash flows. Accordingly, the carrying values of these loans and advances are recorded at their estimated recoverable amounts, which were determined by discounting the expected future cash flows.

SIR is exposed to interest rate risk with respect to its credit facility because it has a floating interest rate. The loan payable to the Fund and the capital lease obligations have fixed interest rates. Accordingly, changes in interest rates for these liabilities would not impact the consolidated statements of operations and comprehensive loss or the carrying value of these financial liabilities. However the fair value of these financial liabilities will vary with changes in the interest rates.

SIR is exposed to price risk as the expected cash flows used in the estimate of the amortized cost of the Ordinary LP Units and Class A LP Units of the Partnership are derived from the market price of the Fund units adjusted for taxes and SIR's loan payable to the Fund. Accordingly, the change in the carrying value of the Ordinary LP Units and Class A LP Units changes with changes in the market price of the Fund units.

Management believes that there are sufficient cash resources retained in SIR from cash generated by operations to fund its working capital requirements and current commitments for estimated construction costs for new restaurants.

### ***Risks and Uncertainties***

The performance of SIR is dependent on many factors. The restaurant industry generally, and in particular, the casual and fine dining segment of this industry, is intensely competitive with respect to price, service, location, food quality and qualified staff. There are many well-established competitors with greater financial and other resources than SIR. Competitors include national and regional chains, as well as individually owned restaurants. Recently, competition has increased in the mid-price, full-service, casual and fine dining sectors in which many of the SIR Restaurants operate. Some of SIR's competitors have been in existence for a substantially longer period than SIR and may be better established in the markets where SIR Restaurants are or may be located. In addition, factors such as business and economic conditions, availability of credit, inflation, increased food, labour and benefits costs, taxes, government regulations (including those governing alcoholic beverages), weather, seasonality, public safety issues and the availability and quality of food, services and products sold in the restaurants affect the restaurant industry in general and therefore SIR. Please refer to the Fund's March 28, 2013 Annual Information Form for further discussion on risks and uncertainties related to the Fund and SIR.

SIR is a holder of partnership interests in the Partnership. The Fund is also an indirect holder of partnership interests in the Partnership. The income of the Fund must be computed and will be taxed in accordance with Canadian tax laws. There is no assurance that Canadian federal income tax laws respecting the treatment of trusts will not be changed in a manner which adversely affects Unitholders.

As a result of certain legislative changes to the tax treatment of income trusts, commonly referred to as Specified Investment Flow Through ("SIFT") entities, effective January 1, 2011, corporate income taxes are applicable to the taxable income of the Fund. This SIFT tax applies to the Fund at the estimated prevailing corporate tax rate of approximately 26.5% (2012 – 26.5%) and, as a result, cash available for the Fund to distribute to Unitholders is effectively reduced by that amount. The Fund's distributions are subject to change based on a number of factors, including the cash reserves of the Fund, the Trust and the Partnership. The Trustees will continue their practice of regularly reviewing the Fund's distribution levels.

Effective fiscal 2011, taxable income of the Fund allocated to Unitholders is classified as eligible dividends. Unitholders who are Canadian residents and hold their Units in a non-tax deferred account may claim the dividend tax credit for eligible dividends, which would if applicable reduce the after tax impact of the SIFT Tax. Unitholders of the Fund have been advised to consult their own tax advisors to determine the impact of this change in tax laws on the distributions from their investment in the Fund.

These rules may adversely affect SIR, as the holder of partnership interests which are convertible into units of the Fund, as well as the Fund and its Unitholders. SIR intends to continue to assess and plan for their expected impact. Changes may prove necessary to seek to adapt to any new tax laws with a view to attempting, where practicable, to minimize their overall adverse effects.

### ***Outlook***

Management believes that currently there are sufficient cash resources retained in SIR from its cash generated by operations to fund its working capital requirements, scheduled debt repayments, and future construction commitments.

The Canadian Restaurant and Foodservice Association ("CRFA") estimates that sales in the full-service category will grow by 5.6% in calendar 2013 and then average 4.4% over the next four years. SIR will continue monitoring the economy and consumer confidence and their effects on the full-service category.

At the current date, SIR has four commitments to lease properties. A new Red's was opened subsequent to year end on one of these properties and two other restaurants are expected to open on this same property in fiscal 2014. SIR plans to build three new Jack Astor's restaurants on the other three lease properties and expects to open these later in fiscal 2014 and fiscal 2015. One of the new Jack Astor's restaurants planned for fiscal 2014 is located in St. John's, Newfoundland; a market SIR believes has significant upside due to its rapid economic growth, coupled with its attractive location in the heart of the waterfront. There can be no assurance that these restaurants will be opened or will become part of Royalty Pooled Restaurants.

SIR has initiated a program to evolve the Alice Fazooli's concept into Scaddabush. SIR has already renovated the Alice Fazooli's Square One location in Mississauga, Ontario and after a 9-day closure, the restaurant was re-opened on July 23, 2013 as Scaddabush, offering guests a new, refreshing take on Italian dining.

SIR continues to focus on sustaining and growing existing restaurant sales and profits while managing costs. SIR continues to carefully monitor the current economic environment. SIR considers new restaurant growth and renovations when appropriate and subject to availability of acceptable long-term financing.

### ***Forward Looking Information***

Certain statements contained in this report, or incorporated herein by reference, including the information set forth as to the future financial or operating performance of the Fund or SIR, that are not current or historical factual statements may constitute forward-looking information within the meaning of applicable securities laws ("forward-looking statements"). Statements concerning the objectives, goals, strategies, intentions, plans, beliefs, expectations and estimates, and the business, operations, financial performance and condition of the Fund, the Trust, the Partnership, SIR, the SIR Restaurants or industry results, are forward-looking statements. The words "may", "will", "would", "expect", "believe", "plan", "anticipate", "intend", "estimate" and other similar terminology and the negative of such expressions are intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words. Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of Fund, the Trust, the Partnership, SIR, the SIR Restaurants or industry results, to differ materially from the anticipated results, performance, achievements or developments expressed or implied by such forward-looking statements. These statements reflect Management's current expectations, estimates and projections regarding future events and operating performance and speak only as of the date of this document. Readers should not place undue importance on forward-looking statements and should not rely upon this information as of any other date. Risks related to forward-looking statements include, among other things, challenges presented by a number of factors, including: competition; changes in demographic trends; changing consumer preferences and discretionary spending patterns; changes in consumer confidence; changes in national and local business and economic conditions; changes in availability of credit; legal proceedings and challenges to intellectual property rights; dependence of the Fund on the financial condition of SIR; legislation and governmental regulation; accounting policies and practices; and the results of operations and financial condition of SIR. The foregoing list of factors is not exhaustive. Many of these issues can affect the Fund's or SIR's actual results and could cause their actual results to differ materially from those expressed or implied in any forward-looking statements made by, or on behalf of, the Fund or SIR. Given these uncertainties, readers are cautioned that forward-looking statements are not guarantees of future performance, and should not place undue reliance on them. The Fund and SIR expressly disclaim any obligation or undertaking to publicly release any updates or revisions to any forward looking statements. Forward-looking statements are based on Management's current plans, estimates, projections, beliefs and opinions, and the Fund and SIR do not undertake any obligation to update forward-looking statements should assumptions related to these plans, estimates, projections, beliefs and opinions change, except as expressly required by applicable securities laws. This Management's Discussion and Analysis is provided as of November 18, 2013.

In formulating the forward-looking statements contained herein, Management has assumed that business and economic conditions affecting SIR's restaurants and the Fund will continue substantially in the ordinary course, including without limitation with respect to general industry conditions, competition, general levels of economic activity (including in downtown Toronto), regulations (including those regarding employees, food safety, tobacco and alcohol), weather, taxes, foreign exchange rates and interest rates, that there will be no pandemics or other material outbreaks of disease or safety issues affecting humans or animals or food products, and that there will be no unplanned material changes in its facilities, equipment, customer and employee relations, or credit arrangements. These assumptions, although considered reasonable by Management at the time of preparation, may prove to be incorrect. In particular, Management has assumed that the tax effects on distributions will remain consistent with current regulations or pronouncements, and also in estimating the revenue for new restaurants, Management has assumed that they will operate consistent with other similar SIR restaurants. For more information concerning the Fund's risks and uncertainties, please refer to the March 28, 2013 Annual Information Form, for the period ended December 31, 2012, which is available under the Fund's profile at [www.sedar.com](http://www.sedar.com).

All of the forward-looking statements made in this report are qualified by these cautionary statements and other cautionary statements or factors contained herein, and there can be no assurance that the actual results or developments will be realized or, even if substantially realized, that they will have the expected consequences to, or effects on, the Fund or SIR.

*Additional information related to the Fund, the Partnership, and SIR can be found at [www.sedar.com](http://www.sedar.com) under SIR Royalty Income Fund and on SIR's website at [www.sircorp.com](http://www.sircorp.com)*