

# **SIR Royalty Limited Partnership**

Financial Statements

(Unaudited)

**For the three-month and nine-month periods ended  
September 30, 2011 and 2010**

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# SIR Royalty Limited Partnership

Balance Sheets

(Unaudited)

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	September 30, 2011 \$	December 31, 2010 \$
<b>Assets</b>		
<b>Current assets</b>		
Cash and cash equivalents	718,761	418,286
Prepaid expenses and other assets	-	15,216
Amounts due from related parties (note 5)	570,979	858,153
	<hr/>	<hr/>
	1,289,740	1,291,655
<b>Intangible assets</b> (note 3)	71,265,393	69,845,481
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	72,555,133	71,137,136
	<hr/>	<hr/>
<b>Liabilities</b>		
<b>Current liabilities</b>		
Accounts payable and accrued liabilities	181,078	221,246
Amounts due to related parties (note 5)	1,108,652	1,070,399
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	1,289,730	1,291,645
<b>Partners' Interest</b> (note 4)	71,265,403	69,845,491
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	72,555,133	71,137,136
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The accompanying notes are an integral part of these financial statements.

# SIR Royalty Limited Partnership

## Statements of Earnings and Comprehensive Income (Unaudited)

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	Three-month period ended September 30, 2011 \$	Three-month period ended September 30, 2010 \$	Nine-month period ended September 30, 2011 \$	Nine-month period ended September 30, 2010 \$
<b>Revenues</b>				
Royalty income (notes 1 and 5)	3,158,817	2,998,252	9,271,196	8,914,471
Administration fee (note 5)	6,000	6,000	18,000	18,000
Other income	2,403	1,348	7,221	1,348
	<hr/>	<hr/>	<hr/>	<hr/>
	3,167,220	3,005,600	9,296,417	8,933,819
<b>Expenses</b>				
General and administrative	22,364	32,705	66,317	82,679
	<hr/>	<hr/>	<hr/>	<hr/>
<b>Net earnings and comprehensive income for the period</b>	<hr/>	<hr/>	<hr/>	<hr/>
	3,144,856	2,972,895	9,230,100	8,851,140

The accompanying notes are an integral part of these financial statements.

# SIR Royalty Limited Partnership

## Statements of Partners' Interest

(Unaudited)

	Number of units (note 4)	Nine-month period ended September 30, 2011				Balance September 30, 2011 \$
		Balance January 1, 2011 \$	Issued during the period \$ (notes 3 and 4)	Net earnings for the period \$	Distributions \$	
Ordinary LP units	1,116,666	7,633,570	-	3,703,395	(3,703,395)	7,633,570
Ordinary GP units	100	11	-	45	(45)	11
Class A GP units	3,106,514	22,211,909	1,419,912	3,276,651	(3,276,651)	23,631,821
Class B GP units	97,488,671	1	-	9	(9)	1
Class C GP units	4,000,000	40,000,000	-	2,250,000	(2,250,000)	40,000,000
		69,845,491	1,419,912	9,230,100	(9,230,100)	71,265,403

  

	Number of units (note 4)	Nine-month period ended September 30, 2010				Balance September 30, 2010 \$
		Balance January 1, 2010 \$	Issued during the period \$ (notes 3 and 4)	Net earnings for the period \$	Distributions \$	
Ordinary LP units	1,116,666	7,633,570	-	3,550,271	(3,550,271)	7,633,570
Ordinary GP units	100	11	-	45	(45)	11
Class A GP units	2,969,324	20,975,288	1,236,621	3,050,815	(3,050,815)	22,211,909
Class B GP units	97,625,861	1	-	9	(9)	1
Class C GP units	4,000,000	40,000,000	-	2,250,000	(2,250,000)	40,000,000
		68,608,870	1,236,621	8,851,140	(8,851,140)	69,845,491

The accompanying notes are an integral part of these financial statements.

# SIR Royalty Limited Partnership

## Statements of Cash Flows

(Unaudited)

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	Three-month period ended September 30, 2011 \$	Three-month period ended September 30, 2010 \$	Nine-month period ended September 30, 2011 \$	Nine-month period ended September 30, 2010 \$
<b>Cash provided by (used in)</b>				
<b>Operating activities</b>				
Net earnings for the period	3,144,856	2,972,895	9,230,100	8,851,140
Net change in non-cash working capital items (note 7)	(274,031)	(178,416)	(186,000)	45,902
	2,870,825	2,794,479	9,044,100	8,897,042
<b>Financing activities</b>				
Distributions paid	(2,919,802)	(2,872,469)	(8,743,625)	(8,925,954)
<b>Change in cash and cash equivalents</b>	(48,977)	(77,990)	300,475	(28,912)
<b>Cash and cash equivalents - Beginning of period</b>	767,738	872,891	418,286	823,813
<b>Cash and cash equivalents - End of period</b>	718,761	794,901	718,761	794,901

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The accompanying notes are an integral part of these financial statements.

# **SIR Royalty Limited Partnership**

Notes to Financial Statements

(Unaudited)

September 30, 2011

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## **1 Nature of operations and seasonality**

### **Nature of operations**

SIR Royalty Limited Partnership (the Partnership) is a limited partnership formed under the laws of the Province of Ontario.

On October 1, 2004, SIR Royalty Income Fund (the Fund) filed a final prospectus for a public offering of units of the Fund. The net proceeds of the offering to the Fund of \$51,166,670 were used by the Fund to acquire, directly, certain bank debt of SIR Corp. (the SIR loan) and, indirectly, through SIR Holdings Trust (the Trust), all of the Ordinary LP units of the Partnership. The Partnership owns the Canadian trademarks (the SIR Rights) formerly owned or licensed by SIR Corp. (SIR) or its subsidiaries and used in connection with the operation of the majority of SIR's restaurants in Canada (the SIR Restaurants). The Partnership has granted SIR a 99-year licence to use the SIR Rights in most of Canada in consideration for a Royalty, payable by SIR to the Partnership, equal to 6% of the revenues of the restaurants included in the Royalty Pooled Restaurants (the Licence and Royalty Agreement).

### **Seasonality**

The full-service restaurant sector of the Canadian food-service industry, in which SIR operates, experiences seasonal fluctuations in revenues. Favourable summer weather generally results in increased revenues during SIR's fourth quarter (ending the last Sunday in August) when patios can be open. Additionally, certain holidays and observances also affect dining patterns, both favourably and unfavourably. Accordingly, royalty income recognized by the Partnership will vary in conjunction with the seasonality in revenues experienced by SIR.

## **2 Changes in accounting policies and basis of presentation**

Effective January 1, 2010, the Partnership elected to adopt Canadian accounting standards for private enterprises as issued by the Canadian Accounting Standards Board. The accounting policies selected under this framework have been applied retroactively for comparative purposes. There was no impact on the Partnership's financial statements as a result of adopting these accounting standards.

The accounting policies applied in these unaudited interim financial statements are consistent with those followed in the 2010 audited annual financial statements, except as follows:

### **Intangible assets**

The SIR Rights are intangible assets with indefinite lives. In accordance with requirements of Canadian Institute of Chartered Accountants (CICA) Handbook, Section 3064, Goodwill and Intangible Assets, the SIR Rights are not amortized. The Partnership reviews the SIR Rights for impairment whenever events or circumstances indicate that the carrying amount may not be recoverable. Impairment is recognized when the estimated fair value of the intangible assets is lower than carrying value. An impairment loss for an intangible asset is not reversed if the fair value subsequently changes.

# SIR Royalty Limited Partnership

Notes to Financial Statements

(Unaudited)

September 30, 2011

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## Basis of presentation

The Partnership has followed the guidance of CICA Handbook Section 1751, Interim Financial Statements, in the preparation of these unaudited interim financial statements. The disclosures contained in these unaudited interim financial statements do not include all requirements of Canadian accounting standards for private enterprises for annual financial statements and should be read in conjunction with the 2010 audited annual financial statements and notes thereto. The financial performance of the Partnership for the interim periods is not necessarily indicative of the results that may be expected for the full year due to the seasonality of the Partnership's business.

## 3 Intangible assets

	<b>Nine-month period ended September 30, 2011 \$</b>	<b>Year ended December 31, 2010 \$</b>
SIR Rights - Beginning of period	69,845,481	68,608,860
Adjustment to Royalty Pooled Restaurants	1,419,912	1,236,621
SIR Rights - End of period	<u>71,265,393</u>	<u>69,845,481</u>

On January 1, 2011, one (2010 - nil) new SIR Restaurant was added to and nil (2010 - nil) closed SIR Restaurants were removed from the Royalty Pooled Restaurants in accordance with the Partnership Agreement. As consideration for the additional Royalty associated with the addition of one (2010 - nil) new restaurant on January 1, 2011, as well as the second incremental adjustment for the nil (2009 - six) new SIR Restaurants added to the Royalty Pooled Restaurants on January 1, 2010, SIR converted its Class B GP units into Class A GP units based on the formula defined in the Partnership Agreement. The number of Class B GP units that SIR converted into Class A GP units was reduced by an adjustment for the permanent closure of nil (2010 - nil) SIR Restaurants during the prior year. The net effect of these adjustments to the Royalty Pooled Restaurants was that SIR converted 137,190 (2010 - 243,909) Class B GP units into 137,190 (2010 - 243,909) Class A GP units on January 1, 2011 at an estimated fair value of \$1,419,912 (2010 - \$1,236,621) (note 4).

# SIR Royalty Limited Partnership

Notes to Financial Statements

(Unaudited)

September 30, 2011

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## 4 Partners' interest

The authorized and issued capital of the Partnership consists of the following:

Class	Authorized	September 30, 2011		December 31, 2010	
		Issued	Amount \$	Issued	Amount \$
Class A LP units	Unlimited	-	-	-	-
Class C LP units	Unlimited	-	-	-	-
Ordinary LP units	Unlimited	1,116,666	7,633,570	1,116,666	7,633,570
Ordinary GP units	Unlimited	100	11	100	11
Class A GP units (note 3)	Unlimited	3,106,514	23,631,821	2,969,324	22,211,909
Class B GP units	Unlimited	97,488,671	1	97,625,861	1
Class C GP units	Unlimited	4,000,000	40,000,000	4,000,000	40,000,000
			<u>71,265,403</u>		<u>69,845,491</u>

Generally, the Partnership units have no voting rights, except in certain specified conditions.

### Ordinary LP units and Ordinary GP units

The holders of the Ordinary LP units are entitled to receive a pro rata share of all residual distributions. The holders of the Ordinary LP units have the right to receive distributions in priority to the Class A GP units described below.

The Ordinary GP units have the right to receive distributions of \$5 per month in aggregate.

SIR GP Inc., a direct subsidiary of the Fund, holds 99 Ordinary GP units and is the Managing General Partner. SIR holds the remaining Ordinary GP units and is the General Partner. The Fund and SIR have an 80% and 20% interest in the common shares of SIR GP Inc., respectively.

SIR Holdings Trust, a direct subsidiary of the Fund, holds all of the issued Ordinary LP units.

### Class A GP units and Class B GP units

The holders of the Class A GP units are entitled to receive a pro rata share of all residual distributions and the Class A GP units are exchangeable into units of the Fund.

Class B GP units are convertible into Class A GP units based on a conversion formula defined in the Partnership Agreement for each new restaurant opened in the previous fiscal year. On dissolution of the Partnership, the Class B GP units are entitled to receive \$10 in aggregate.



# **SIR Royalty Limited Partnership**

Notes to Financial Statements

(Unaudited)

**September 30, 2011**

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On January 1 of each year, Class B GP units are converted into Class A GP units for new SIR Restaurants added to the Royalty Pooled Restaurants based on 80% of the initial estimated revenues and the formula defined in the Partnership Agreement. Additional Class B GP units may be converted into Class A GP units in respect of these new SIR Restaurants if actual revenues of the new SIR Restaurants exceeded 80% of the initial estimated revenues and the formula defined in the Partnership Agreement. Conversely, converted Class A GP units would be returned by SIR if the actual revenues of the new SIR Restaurants are less than 80% of the initial estimated revenues. In December of each year, an additional distribution will be payable to the Class B GP unitholders provided that actual revenues of the new SIR Restaurants exceed 80% of the initial estimated revenues, or there will be a reduction in the distributions to the Class A GP unitholders if revenues are less than 80% of the initial estimated revenues.

On January 1, 2011, one (2010 - nil) new SIR Restaurant was added to and nil (2010 - nil) closed SIR Restaurants were removed from the Royalty Pooled Restaurants in accordance with the Partnership Agreement. As consideration for the additional Royalty associated with the addition of one (2010 - nil) new restaurant on January 1, 2011, as well as the second incremental adjustment for the nil (2009 - six) new SIR Restaurants added to the Royalty Pooled Restaurants on January 1, 2010, SIR converted its Class B GP units into Class A GP units based on the formula defined in the Partnership Agreement. The number of Class B GP units that SIR converted into Class A GP units was reduced by an adjustment for the permanent closure of nil (2010 - nil) SIR Restaurants during the prior year. The net effect of these adjustments to the Royalty Pooled Restaurants was that SIR converted 137,190 (2010 - 243,909) Class B GP units into 137,190 (2010 - 243,909) Class A GP units on January 1, 2011 at an estimated fair value of \$1,419,912 (2010 - \$1,236,621).

As a result of not adding any new SIR Restaurants to the Royalty Pooled Restaurants on January 1, 2010, no additional distribution was declared in December 2010 nor was there a second incremental adjustment on January 1, 2011. In December 2009, an additional distribution of \$336,594 was declared and paid in cash in January 2010.

Class A GP units and Class B GP units are held by SIR.

## **Class C GP units**

The holders of Class C GP units are entitled to receive a cumulative preferential monthly cash distribution equal to \$0.063 per Class C GP unit held, payable on the dates that distributions are paid on the units of the Fund.

SIR has the right to require the Fund to, indirectly, purchase the Class C GP units and assume a portion of the SIR loan as consideration for the acquisition of the Class C GP units.

## **Class A LP units and Class C LP units**

The Class A LP units and Class C LP units have similar attributes to the Class A GP units and Class C GP units.

# SIR Royalty Limited Partnership

Notes to Financial Statements

(Unaudited)

September 30, 2011

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## 5 Related party balances and transactions

	September 30, 2011 \$	December 31, 2010 \$
<b>SIR Corp.</b>		
Royalties receivable	1,130,131	1,395,784
Advances receivable	242,967	187,302
Distributions payable	(802,119)	(724,933)
	<hr/>	<hr/>
Amounts due from SIR Corp. - net	570,979	858,153
<b>SIR Royalty Income Fund and its subsidiaries</b>		
Advances receivable	2,040,175	1,669,139
Distributions payable	(3,148,827)	(2,739,538)
	<hr/>	<hr/>
Amounts due to SIR Royalty Income Fund and its subsidiaries - net	(1,108,652)	(1,070,399)
	<hr/>	<hr/>
Amounts due to related parties - net	(537,673)	(212,246)

Advances receivable from related parties are non-interest bearing and due on demand. All advances were conducted as part of the normal course of business operations.

During the three- and nine-month periods ended September 30, 2011, the Partnership earned Royalty income of \$3,158,817 and \$9,271,196, respectively, from SIR (three- and nine-month periods ended September 30, 2010 - \$2,998,252 and \$8,914,471, respectively). The Partnership's Royalty income is determined based on 6% of the revenues from certain SIR Restaurants subject to the Licence and Royalty Agreement between the Partnership and SIR. SIR makes 13 Royalty payments based on SIR's 13 four- or five-week period fiscal year and, as such, timing of these Royalty payments can fluctuate depending on how the four- or five-week periods coincide with the Partnership's calendar fiscal year. Under the terms of the Licence and Royalty Agreement, SIR may be required to pay a Make-Whole Payment in respect of the reduction in revenues for restaurants permanently closed during a reporting period. SIR is not required to pay any Make-Whole Payment in respect of a permanently closed restaurant following the date on which the number of restaurants in the Royalty Pooled Restaurants is equal to or greater than 68 or following October 12, 2019, whichever occurs first. On January 1 of each year (the Adjustment Date), the restaurants subject to the Licence and Royalty Agreement are adjusted for new restaurants opened for at least 60 days preceding such Adjustment Date in the previous fiscal year. At each Adjustment Date, SIR will be entitled to convert its Class B GP units into Class A GP units based on the conversion formula defined in the Partnership Agreement (note 4).

The Partnership has entered into an arrangement with the Fund and the Trust, whereby the Partnership will provide or arrange for the provision of services required in the administration of the Fund and the Trust. The Partnership has arranged for these services to be provided by SIR GP Inc. in its capacity as the Managing General Partner, or SIR as the General Partner. SIR, on behalf of SIR GP Inc., also provides services to the Partnership for its administration. For the nine-month periods ended September 30, 2011 and 2010, the

# SIR Royalty Limited Partnership

Notes to Financial Statements

(Unaudited)

September 30, 2011

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Partnership provided these services to the Fund and the Trust for consideration of \$18,000 (three-month periods ended September 30, 2011 and 2010 - \$6,000), which was the amount of consideration agreed to by the related parties.

## 6 Economic dependence

The Partnership earns substantially all of its revenues from SIR; accordingly, the Partnership is economically dependent on SIR.

On August 26, 2011, SIR entered into an Amended and Restated Loan Agreement (Credit Agreement) with its existing senior lender to add a \$12,000,000 Development Loan to the \$26,000,000 Term Loan that was negotiated on November 13, 2009. The Development Loan is to be used to finance new restaurants and renovation programs.

Subject to the terms and conditions of the Credit Agreement, the lender agrees to make the Development Loan available to SIR by way of multiple Advances, disbursed on or prior to May 18, 2012 in accordance with the terms of the Credit Agreement. The Development Loan is a non-revolving credit facility and any repayments in whole or in part of the Development Loan may not be re-borrowed or utilized again hereunder and shall not entitle SIR to obtain further Advances in respect of such amounts repaid. The aggregate outstanding principal amount of all Advances under the Development Loan will not exceed \$12,000,000 at any time. The lender will make available the Development Loan to the Borrower only for the purpose of financing: (a) costs incurred in connection with the acquisition of furniture, fixtures, equipment and leasehold improvements relating to new Locations; and (b) renovations and capital expenditure costs relating to existing Locations. The terms of the Credit Agreement remain substantially consistent with the November 13, 2009 credit agreement. The Development Loan has a five-year term and a seven-year amortization. The Development Loan has a variable interest rate that is lower than the variable rate on the existing Term Loan. SIR can also elect to fix the interest rate.

The Partnership and the Fund did not guarantee the Credit Agreement. The Credit Agreement qualifies as "permitted indebtedness" within the meaning of the agreements between the Fund, the Partnership and SIR and, as a result, the Fund and the Partnership have agreed to subordinate and postpone their claims against SIR to the claims of the lender. Accordingly, the Subordination and Postponement Agreement was amended on August 26, 2011.

Under the First Amendment to the Subordination and Postponement Agreement, absent a default or event of default under the Credit Agreement, ordinary payments to the Partnership and the Fund are permitted. However, if a default or an event of default were to occur, then payments to the Fund and the Partnership are likely to cease and the related rights of the Fund and the Partnership will be subject to a "standstill" obligation for a period of up to 120 days (which may be extended if the lender is pursuing remedies). The First Amendment to the Subordination and Postponement Agreement also contains various other typical covenants of the Fund and the Partnership. On August 26, 2011, SIR entered into an agreement with the Fund and the Partnership to restrict the amount of additional debt that SIR can incur without the consent of the Fund and the Partnership (which consent will not be unreasonably withheld).

# SIR Royalty Limited Partnership

Notes to Financial Statements

(Unaudited)

September 30, 2011

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## 7 Net change in non-cash working capital items

Net change in non-cash working capital items comprises:

	<b>Three-month period ended September 30, 2011 \$</b>	<b>Three-month period ended September 30, 2010 \$</b>	<b>Nine-month period ended September 30, 2011 \$</b>	<b>Nine-month period ended September 30, 2010 \$</b>
Prepaid expenses and other assets	5,072	4,823	15,216	11,360
Amounts due from related parties	(236,654)	(200,178)	209,988	304,655
Accounts payable and accrued liabilities	15,718	70,144	(40,168)	28,696
Amounts due to related parties	(58,167)	(53,205)	(371,036)	(298,809)
	<u>(274,031)</u>	<u>(178,416)</u>	<u>(186,000)</u>	<u>45,902</u>